

## **Interfor Corporation**

Burnaby, B.C.

February 4, 2021

## Interfor Reports Q4'20 Results EBITDA<sup>1</sup> of \$249 million on Sales of \$662 million Net Cash Position and Available Liquidity of \$788 million

**INTERFOR CORPORATION** ("Interfor" or the "Company") (TSX: IFP) recorded Net earnings in Q4'20 of \$149.1 million, or \$2.24 per share, compared to \$121.6 million, or \$1.81 per share in Q3'20 and Net loss of \$41.7 million, or \$0.62 per share in Q4'19. Adjusted net earnings in Q4'20 was \$164.7 million compared to \$140.0 million in Q3'20 and Adjusted net loss of \$17.4 million in Q4'19.

Adjusted EBITDA was a record \$248.6 million on sales of \$662.3 million in Q4'20 versus \$221.7 million on sales of \$644.9 million in Q3'20.

Interfor recorded Net earnings of \$280.3 million, or \$4.18 per share, in 2020, compared to Net loss of \$103.8 million, or \$1.54 per share in 2019. Adjusted EBITDA was \$549.7 million on sales of \$2.2 billion.

Notable items in the quarter:

- Strong Free Cash Flow Generation
  - Interfor generated \$205.0 million of cash flow from operations before changes in working capital, or \$3.07 per share, and an additional \$24.9 million of cash from reduced working capital.
  - Capital spending was \$36.0 million, including \$21.7 million on high-return discretionary projects primarily in the U.S. South. US\$96.1 million has been spent on the Company's Phase II strategic capital plan through December 31, 2020.
  - Net debt ended the quarter at \$(75.4) million, or (7.5)% of invested capital, resulting in available liquidity of \$787.5 million.
- Seasonally Robust Lumber Market
  - Interfor's average selling price was \$842 per mfbm, down \$68 per mfbm versus record levels in Q3'20. Movements in key benchmark prices were mixed compared to Q3'20 as the SYP Composite and Western SPF Composite benchmarks decreased by US\$145 and US\$59 to US\$603 and US\$652 per mfbm, respectively, while the KD H-F Stud 2x4 9' benchmark increased by US\$43 to US\$807 per mfbm.
- Production Increased to Meet Demand
  - Total lumber production in Q4'20 was 687 million board feet, representing an increase of 45 million board feet quarter-over-quarter. The U.S. South and U.S. Northwest regions accounted for 361 million board feet and 136 million board feet, respectively, compared to 331 million board feet and 118 million board feet in Q3'20. Production in the B.C. region decreased to 190 million board feet from 193 million board feet in the preceding quarter.
  - Total lumber shipments were 683 million board feet, including agency and wholesale volumes, or 65 million board feet higher than Q3'20.

<sup>&</sup>lt;sup>1</sup> Refer to Adjusted EBITDA in the Non-GAAP Measures section

- Softwood Lumber Duties Rate Adjustment
  - In Q4'20, the U.S. Department of Commerce published the final rates for countervailing ("CV") and anti-dumping ("AD") duties based on the results of its first administrative review of shipments for the years ended December 31, 2017 and 2018. The final combined rates for 2017 and 2018 were 8.83% and 8.99% respectively, compared to the cash deposit rate of 20.23%. To reflect lower amended final rates, Interfor recorded a \$38.4 million reduction to duties expense in Q4'20.
    - Effective December 2020, the final rate of 8.99% was applied to new lumber shipments.
  - Cumulative duties of US\$134.0 million have been paid by Interfor since the inception of the
    current trade dispute and are held in trust by the U.S. Except for US\$32.9 million in respect of
    overpayments arising from duty rate adjustments, Interfor has recorded the duty deposits as an
    expense.

#### Normal Course Issuer Bid ("NCIB")

On November 5, 2020, the Company announced a NCIB commencing on November 11, 2020 and ending on November 10, 2021, for the purchase of up to 5,981,751 common shares. During Q4 2020, Interfor purchased 1,327,420 common shares under the Company's NCIB for total consideration of \$24.4 million.

The Company believes that, from time to time, the market price of its common shares may be attractive and their purchase would represent a prudent allocation of capital.

#### **Outlook**

North American lumber markets over the near term are expected to remain robust and above historical trends, albeit volatile, as relatively low levels of lumber inventories industry-wide combined with demand ahead of the 2021 home building and renovation season put pressure on available lumber supply from manufacturers.

Interfor expects lumber demand to continue to grow over the mid-term, as repair and renovation activities and U.S. housing starts benefit from favourable underlying economic fundamentals and trends.

Interfor's strategy of maintaining a diversified portfolio of operations allows the Company to both reduce risk and maximize returns on invested capital over the business cycle.

While uncertainty remains as to the duration and extent of the economic impact from the COVID-19 pandemic, Interfor is well positioned with its strong balance sheet and significant available liquidity.

#### Financial and Operating Highlights<sup>1</sup>

		For the	e three mon	ths ended			
	Dec.	Dec. 31	Dec. 31	Sept. 30	For the year ended Dec. 31		
	Unit	2020	2019	2020	2020	2019	2018 <sup>2</sup>
Financial Highlights <sup>3</sup>							
Total sales	\$MM	662.3	456.8	644.9	2,183.6	1,875.8	2,186.6
Lumber	\$MM	575.0	385.2	562.4	1,838.8	1,576.1	1,841.0
Logs, residual products and other	\$MM	87.3	71.6	82.5	344.8	299.7	345.6
Operating earnings (loss)	\$MM	203.2	(49.0)	171.4	402.5	(128.8)	157.9
Net earnings (loss)	\$MM	149.1	(41.7)	121.6	280.3	(103.8)	111.1
Net earnings (loss) per share, basic	\$/share	2.24	(0.62)	1.81	4.18	(1.54)	1.59
Adjusted net earnings (loss) <sup>4</sup>	\$MM	164.7	(17.4)	140.0	316.1	(58.1)	113.5
Adjusted net earnings (loss) per share, basic <sup>4</sup>	\$/share	2.47	(0.26)	2.08	4.71	(0.86)	1.63
Operating cash flow per share (before working capital changes) <sup>4</sup>	\$/share	3.07	0.24	3.19	7.39	0.68	4.12
Adjusted EBITDA <sup>4</sup>	\$MM	248.6	17.6	221.7	549.7	63.4	291.6
Adjusted EBITDA margin <sup>4</sup>	%	37.5%	3.9%	34.4%	25.2%	3.4%	13.3%
Total assets	\$MM	1,843.2	1,341.9	1,731.9	1,843.2	1,341.9	1,565.3
Total debt	\$MM	382.0	259.8	400.2	382.0	259.8	272.8
Net debt <sup>4</sup>	\$MM	(75.4)	224.9	88.7	(75.4)	224.9	63.8
Net debt to invested capital <sup>4</sup>	%	(7.5)%	21.3%	8.3%	(7.5)%	21.3%	6.2%
Annualized return on invested capital <sup>4</sup>	%	95.8%	6.6%	81.3%	53.4%	6.1%	29.1%
Operating Highlights							
Lumber production	million fbm	687	668	642	2,377	2,646	2,635
Total lumber sales	million fbm	683	681	618	2,441	2,668	2,680
Lumber sales - Interfor produced	million fbm	675	671	609	2,404	2,626	2,638
Lumber sales - wholesale and commission	million fbm	8	10	9	37	42	42
Lumber - average selling price <sup>5</sup>	\$/thousand fbm	842	566	910	753	591	687
Average USD/CAD exchange rate <sup>6</sup>	1 USD in CAD	1.3030	1.3200	1.3321	1.3415	1.3269	1.2957
Closing USD/CAD exchange rate <sup>6</sup>	1 USD in CAD	1.2732	1.2988	1.3339	1.2732	1.2988	1.3642

#### Notes:

- 1 Figures in this table may not equal or sum to figures presented elsewhere due to rounding.
- 2 Financial information has been restated for implementation of IFRS 16, Leases.
- 3 Financial information presented for interim periods in this release is prepared in accordance with IFRS and is unaudited.
- 4 Refer to the Non-GAAP Measures section of this release for definitions and reconciliations of these measures to figures reported in the Company's consolidated financial statements.
- 5 Gross sales before duties.
- 6 Based on Bank of Canada foreign exchange rates.

#### Liquidity

### **Balance Sheet**

Interfor's Net debt at December 31, 2020 was \$(75.4) million, or (7.5)% of invested capital, representing a decrease of \$300.3 million from the level of Net debt at December 31, 2019.

As at December 31, 2020 the Company had net working capital of \$563.4 million and available liquidity of \$787.5 million, based on the full borrowing capacity under its \$350 million Revolving Term Line.

The Revolving Term Line and Senior Secured Notes are subject to financial covenants, including net debt to total capitalization ratios, and an EBITDA interest coverage ratio.

Management believes, based on circumstances known today, that Interfor has sufficient working capital and liquidity to fund operating and capital requirements for the foreseeable future.

	Fo	r the three mo	For the year ended		
	Dec. 31,	Dec. 31,	Sept. 30,	Dec. 31,	Dec. 31,
Thousands of Dollars	2020	2019	2020	2020	2019
Net debt					
Net debt, period opening	\$88,705	\$212,674	\$239,114	\$224,860	\$63,825
Issuance of Senior Secure Notes	-	-	-	140,770	-
Term Line net drawings (repayments)	-	(1)	(23)	(82)	754
Impact on U.S. Dollar denominated debt from strengthening CAD	(18,210)	(5,099)	(8,647)	(18,488)	(13,834)
Decrease (increase) in cash and cash equivalents	(165,294)	16,994	(144,849)	(450,767)	127,659
Decrease in marketable securities Impact on U.S. Dollar denominated cash and cash equivalents and	-	-	-	-	41,766
marketable securities from strengthening CAD	19,367	292	3,110	28,275	4,690
Net debt, period ending	\$(75,432)	\$224,860	\$88,705	\$(75,432)	\$224,860

On March 26, 2020, the Company issued US\$50,000,000 of Series F Senior Secured Notes, bearing interest at 3.34%, and US\$50,000,000 of Series G Senior Secured Notes, bearing interest at 3.25%. Each series of these Senior Secured Notes have equal payments of US\$16,667,000 due on each of March 26, 2028, 2029 and on maturity in 2030.

#### **Capital Resources**

The following table summarizes Interfor's credit facilities and availability as of December 31, 2020:

	Revolving	Senior	
	Term	Secured	
Thousands of Canadian Dollars	Line	Notes	Total
Available line of credit and maximum borrowing available	\$350,000	\$381,960	\$731,960
Less:			
Drawings	-	381,960	381,960
Outstanding letters of credit included in line utilization	19,887	-	19,887
Unused portion of facility	\$330,113	\$ -	330,113
Add:			
Cash and cash equivalents			457,392
Available liquidity at December 31, 2020			\$787,505

Interfor's Revolving Term Line matures in March 2024 and its Senior Secured Notes have maturities principally in the years 2024-2030.

As of December 31, 2020, the Company had commitments for capital expenditures totaling \$70.1 million for both maintenance and discretionary capital projects.

#### **Non-GAAP Measures**

This release makes reference to the following non-GAAP measures: Adjusted net earnings (loss), Adjusted net earnings (loss) per share, EBITDA, Adjusted EBITDA, Adjusted EBITDA margin, Net debt to invested capital, Operating cash flow per share (before working capital changes), and Annualized return on invested capital which are used by the Company and certain investors to evaluate operating performance and financial position. These non-GAAP measures do not have any standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other issuers.

The following table provides a reconciliation of these non-GAAP measures to figures as reported in the Company's audited consolidated financial statements (unaudited for interim periods) prepared in accordance with IFRS:

	For the three months ended					
Thousands of Canadian Dollars except number of shares	Dec. 31	Dec. 31	Sept. 30		For the year e	nded Dec.31
and per share amounts	2020	2019	2020	2020	2019	2018¹
Adjusted Net Earnings (Loss)						
Net earnings (loss)	\$149,148	\$(41,676)	\$121,604	\$280,296	\$(103,785)	\$111,058
Add:		, , ,	, ,	. ,	, ,	. ,
Asset and goodwill write-downs and restructuring costs	1,793	30,416	12,985	15,264	63,982	15,304
Other foreign exchange loss (gain)	8,162	510	2,907	16,881	275	(3,474)
Long term incentive compensation expense (recovery)	10,254	1,265	5,576	12,513	3,446	(7,829)
Other (income) expense	92	298	43	(336)	(5,925)	(1,188)
Post closure wind-down costs	949	-	3,085	4,034	-	4
Income tax effect of above adjustments	(5,652)	(8,241)	(6,206)	(12,527)	(16,117)	(396)
Adjusted net earnings (loss)	\$164,746	\$(17,428)	\$139,994	\$316,125	\$(58,124)	\$113,479
Weighted average number of shares - basic ('000)	66,687	67,257	67,270	67,119	67,277	69,713
Adjusted net earnings (loss) per share	\$2.47	\$(0.26)	\$2.08	\$4.71	\$(0.86)	\$1.63
Adjusted EBITDA						
Net earnings (loss)	\$149,148	\$(41,676)	\$121,604	\$280,296	\$(103,785)	\$111,058
Add:						
Depreciation of plant and equipment	21,947	20,711	20,850	78,459	80,438	80,065
Depletion and amortization of timber, roads and other	10,511	14,214	7,922	37,071	44,294	46,148
Asset and goodwill write-downs and restructuring costs	1,793	30,416	12,985	15,264	63,982	15,304
Finance costs	1,891	3,740	4,907	16,079	15,024	12,452
Other foreign exchange loss (gain)	8,162	510	2,907	16,881	275	(3,474)
Income tax expense (recovery)  EBITDA	43,889 237,341	(11,851) 16,064	41,916 213,091	89,573 533,623	(34,359) 65,869	39,092 300,645
Add:	237,341	10,004	213,091	333,023	03,609	300,043
Long term incentive compensation expense (recovery)	10,254	1,265	5,576	12,513	3,446	(7,829)
Other (income) expense	92	298	43	(336)	(5,925)	(1,188)
Post closure wind-down costs	947	-	2,967	3,914	-	4
Adjusted EBITDA	\$248,634	\$17,627	\$221,677	\$549,714	\$63,390	\$291,632
Sales	\$662,301	\$456,819	\$644,884	\$2,183,609	\$1,875,821	\$2,186,567
Adjusted EBITDA margin	37.5%	3.9%	34.4%	25.2%	3.4%	13.3%
Not debte to Source to decreased						
Net debt to invested capital Net debt						
Total debt	\$381,960	\$259,760	\$400,170	\$381,960	\$259,760	\$272,840
Cash and cash equivalents	(457,392)	(34,900)	(311,465)	(457,392)	(34,900)	(166,152)
Marketable securities	-	-	-	-	-	(42,863)
Total net debt	\$(75,432)	\$224,860	\$88,705	\$(75,432)	\$224,860	\$63,825
Invested capital						
Net debt	\$(75,432)	\$224,860	\$88,705	\$(75,432)	\$224,860	\$63,825
Shareholders' equity	1,080,312	830,982	983,225	1,080,312	830,982	968,766
Total invested capital	\$1,004,880	\$1,055,842	\$1,071,930	\$1,004,880	\$1,055,842	\$1,032,591
Net debt to invested capital <sup>2</sup>	(7.5)%	21.3%	8.3%	(7.5)%	21.3%	6.2%
Operating cash flow per share (before working						
capital changes)						
Cash provided by operating activities	\$229,947	\$24,642	\$175,492	\$526,784	\$28,252	\$265,612
Cash used in (generated from) operating working capital	(24,929)	(8,334)	39,346	(30,942)	17,322	21,457
Operating cash flow (before working capital changes)	\$205,018	\$16,308	\$214,838	\$495,842	\$45,574	\$287,069
Weighted average number of shares - basic ('000)	66,687	67,257	67,270	67,119	67,277	69,713
Operating cash flow per share (before working capital	+2.07	+0.24	+2.10	<b>+7.20</b>	+0.60	*4.12
changes)	\$3.07	\$0.24	\$3.19	\$7.39	\$0.68	\$4.12
Annualized return on invested capital						
Adjusted EBITDA	\$248,634	\$17,627	\$221,677	\$549,714	\$63,390	\$291,632
Invested capital, beginning of period	\$1,071,930	\$1,093,528	\$1,108,557	\$1,055,842	\$1,032,591	\$968,852
Invested capital, end of period	1,004,880	1,055,842	1,071,930	1,004,880	1,055,842	1,032,591
Average invested capital	\$1,038,405	\$1,074,685	\$1,090,244	\$1,030,361	\$1,044,217	\$1,000,722
Adjusted EBITDA divided by average invested capital	23.9%	1.6%	20.3%	53.4%	6.1%	29.1%
Annualization factor	4.0	4.0	4.0	1.0	1.0	1.0
Annualized return on invested capital	95.8%	6.6%	81.3%	53.4%	6.1%	29.1%
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#### Notes:

- Financial information has been restated for implementation of IFRS 16, *Leases*.
- 2 Net debt to invested capital as of the period end.



# CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (LOSS) For the three months and year ended December 31, 2020 and 2019 (upon the control of the

(thousands of Canadian Dollars except earnings per share)	Three Months	Three Months	Year	Year
	Dec. 31, 2020	Dec. 31, 2019	Dec. 31, 2020	Dec. 31, 2019
Sales	\$662,301	\$456,819	\$2,183,609	\$1,875,821
Costs and expenses:				
Production	428,208	418,954	1,583,033	1,728,394
Selling and administration	10,297	8,992	40,961	38,748
Long term incentive compensation expense	10,254	1,265	12,513	3,446
U.S. countervailing and anti-dumping duty deposits (receivable)	(23,891)	11,246	13,815	45,289
Depreciation of plant and equipment	21,947	20,711	78,459	80,438
Depletion and amortization of timber, roads and other	10,511	14,214	37,071	44,294
	457,326	475,382	1,765,852	1,940,609
Operating earnings (loss) before write-downs and				
restructuring costs	204,975	(18,563)	417,757	(64,788)
Asset and goodwill write-downs and restructuring costs	(1,793)	(30,416)	(15,264)	(63,982)
Operating earnings (loss)	203,182	(48,979)	402,493	(128,770)
Finance costs	(1,891)	(3,740)	(16,079)	(15,024)
Other foreign exchange loss	(8,162)	(510)	(16,881)	(275)
Other income (expense)	(92)	(298)	336	5,925
	(10,145)	(4,548)	(32,624)	(9,374)
Earnings (loss) before income taxes	193,037	(53,527)	369,869	(138,144)
Income tax expense (recovery):				
Current	5,392	(783)	7,043	26
Deferred	38,497	(11,068)	82,530	(34,385)
	43,889	(11,851)	89,573	(34,359)

#### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

Net earnings (loss)

**Comprehensive income (loss)** 

Net earnings (loss) per share, basic and diluted

(thousands of Canadian Dollars)	Three Months	Three Months	Year	Year
	Dec. 31, 2020	Dec. 31, 2019	Dec. 31, 2020	Dec. 31, 2019
Net earnings (loss)	\$149,148	\$(41,676)	\$280,296	\$(103,785)
Other comprehensive income (loss):				
Items that will not be recycled to Net earnings (loss):				
Defined benefit plan actuarial gain (loss), net of tax	458	1,621	(907)	603
Items that are or may be recycled to Net earnings (loss):				
Foreign currency translation differences for				
foreign operations, net of tax	(28,569)	(10,053)	(6,913)	(27,634)
Total other comprehensive loss, net of tax	(28,111)	(8,432)	(7,820)	(27,031)

\$149,148

\$121,037

\$2.24

\$(41,676)

\$(50,108)

\$(0.62)

\$(130,816)

\$(103,785)

\$(1.54)

\$280,296

\$272,476

\$4.18



CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS For the three months and year ended December 31, 2020 and 2019 (unaudited) (thousands of Canadian Dollars) Three Months **Three Months** Year Year Dec. 31, 2020 Dec. 31, 2019 Dec. 31. 2020 Dec. 31, 2019 Cash provided by (used in): Operating activities: Net earnings (loss) \$149,148 \$(41,676) \$280,296 \$(103,785) Items not involving cash: Depreciation of plant and equipment 21,947 20,711 78,459 80,438 Depletion and amortization of timber, roads and other 10,511 37,071 14,214 44,294 Income tax expense (recovery) 43,889 89,573 (34,359) (11,851)Finance costs 1,891 3,740 16,079 15,024 Other assets (37,881) 1,371 (37,040)1,894 Reforestation liability (2,050) (61) 1,291 (1,286) Provisions and other liabilities 6,198 (1,586)5,536 3,620 Stock options 253 866 692 151 Write-down of plant, equipment, goodwill and other 29,100 9,754 45,494 Unrealized foreign exchange loss 9,031 544 17.634 554 Gain on lease modifications (1,140)(308)(75)(1,140)Other expense (income) (5,866) 167 1,439 (28)205,018 16,308 495,842 45,574 Cash generated from (used in) operating working capital: Trade accounts receivable and other 70,342 26,706 (30,206)1,517 Inventories (35,380)(5,450)22,024 22,632 **Prepayments** (2,734)2,639 (1,036)(4,443)Trade accounts payable and provisions (5,714)(15,851)40,992 (36,446)Income taxes paid (1,585) 290 (832) (582) 229,947 24,642 526,784 28,252 Investing activities: Additions to property, plant and equipment (29,990) (31,864) (95,714) (158,645)Additions to roads and bridges (5,840) (14,669) (5,175)(22,447)Additions to timber licences and other intangible assets (160)(160)(77) Acquisition of timber license, roads and other assets net of assumed liabilities (56,606)Proceeds on disposal of property, plant and equipment and other 3,896 431 4,992 8,880 Net proceeds from (additions to) marketable securities, deposits and other assets (585)1,208 (462)48,338 (32,679)(35,400)(162,619)(123,951)Financing activities: Issuance of share capital, net of expenses 85 418 227 165 Share repurchases (24,430) (24,430) (7,825)Interest payments (4,534)(3,345)(17,626)(12,193) Lease payments (3,255)(2,946)(12,315)(11,638)Debt refinancing costs 18 (29)(133)(1,223)Operating line net drawings (repayments) (1) (82) Additions to long term debt 140,770 197,925 Repayments of long term debt (197,175) (31,974) (6,236)86,602 (31,960) Foreign exchange loss on cash and cash equivalents held in a foreign currency (19,367) (292)(28,275) (3,593)

145,927

311,465

\$457,392

(17,286)

52,186

\$34,900

422,492

34,900

\$457,392

Increase (decrease) in cash

Cash and cash equivalents, beginning of period

Cash and cash equivalents, end of period

(131,252)

166,152

\$34,900



### CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

December 31, 2020 and 2019 (unaudited)

(thousands of Canadian Dollars)	Dec. 31, 2020	Dec. 31, 201
A	,	•
Assets Current assets:		
Cash and cash equivalents	\$457,392	\$34,90
Trade accounts receivable and other	117,371	86,60
Income taxes receivable	169	1,99
Inventories	160,188	181,57
Prepayments	17,970 753,090	20,44 325,52
	753,090	323,32
Employee future benefits	106	67
Deposits and other assets	48,957	9,29
Right of use assets	35,471	32,78
Property, plant and equipment	729,163	739,51
Roads and bridges	22,379	24,35
Timber licences	114,953	60,59
Goodwill and other intangible assets	138,838	142,21
Deferred income taxes	230	6,96
	\$1,843,187	\$1,341,91
Liabilities and Shareholders' Equity		
Current liabilities:		
Trade accounts payable and provisions	\$150,509	\$114,35
Current portion of long term debt	6,897	
Reforestation liability	16,181	13,02
Lease liabilities	11,745	10,10
Income taxes payable	4,394 189,726	137,64
Reforestation liability	29,735	27,40
Lease liabilities	28,541	27,71
Long term debt	375,063	259,76
Employee future benefits	11,137	11,84
Provisions and other liabilities	26,637	18,95
Deferred income taxes	102,036	27,60
Equity:		
Share capital	523,605	533,68
Contributed surplus	5,157	4,47
Translation reserve	49,846	56,75
Retained earnings	501,704	236,06
	1,080,312	830,98
	\$1,843,187	\$1,341,91

Approved on behalf of the Board:

"L. Sauder" Director "T.V. Milroy" Director

#### **FORWARD-LOOKING STATEMENTS**

This release contains forward-looking information about the Company's business outlook, objectives, plans, strategic priorities and other information that is not historical fact. A statement contains forward-looking information when the Company uses what it knows and expects today, to make a statement about the future. Statements containing forward-looking information may include words such as: will, could, should, believe, expect, anticipate, intend, forecast, projection, target, outlook, opportunity, risk or strategy. Readers are cautioned that actual results may vary from the forwardlooking information in this release, and undue reliance should not be placed on such forward-looking information. Risk factors that could cause actual results to differ materially from the forward-looking information in this release are described in Interfor's annual Management's Discussion & Analysis under the heading "Risks and Uncertainties", which is available on www.interfor.com and under Interfor's profile on www.sedar.com. Material factors and assumptions used to develop the forward-looking information in this report include volatility in the selling prices for lumber, logs and wood chips; the Company's ability to compete on a global basis; the availability and cost of log supply; natural or manmade disasters; currency exchange rates; changes in government regulations; the availability of the Company's allowable annual cut ("AAC"); claims by and treaty settlements with Indigenous peoples; the Company's ability to export its products; the softwood lumber trade dispute between Canada and the U.S.; stumpage fees payable to the Province of British Columbia ("B.C."); environmental impacts of the Company's operations; labour disruptions; information systems security; and the existence of a public health crisis (such as the current COVID-19 pandemic). Unless otherwise indicated, the forward-looking statements in this release are based on the Company's expectations at the date of this release. Interfor undertakes no obligation to update such forward-looking information or statements. except as required by law.

#### **ABOUT INTERFOR**

Interfor is a growth-oriented forest products company with operations in Canada and the United States. The Company has annual production capacity of approximately 3.0 billion board feet and offers a diverse line of lumber products to customers around the world. For more information about Interfor, visit our website at <a href="https://www.interfor.com">www.interfor.com</a>.

The Company's 2020 audited consolidated financial statements and Management's Discussion and Analysis are available at <a href="https://www.sedar.com">www.sedar.com</a> and <a href="https://www.interfor.com">www.interfor.com</a>.

There will be a conference call on Friday, February 5, 2021 at 8:00 a.m. (Pacific Time) hosted by **INTERFOR CORPORATION** for the purpose of reviewing the Company's release of its fourth quarter and fiscal 2020 financial results.

The dial-in number is **1-833-297-9919**. The conference call will also be recorded for those unable to join in for the live discussion, and will be available until March 5, 2021. The number to call is **1-855-859-2056**, **Passcode 5389783**.

For further information: Richard Pozzebon, Senior Vice President and Chief Financial Officer (604) 689-6800