

## **Interfor Corporation**

Burnaby, B.C. November 3, 2022

Interfor Reports Q3'22 Results and Announces Renewal of Share Buyback Program Adjusted EBITDA of \$129.5 million and Net Earnings of \$3.5 million

**INTERFOR CORPORATION** ("Interfor" or the "Company") (TSX: IFP) recorded Net earnings in Q3'22 of \$3.5 million, or \$0.06 per share, compared to \$269.9 million, or \$4.92 per share in Q2'22 and \$65.6 million, or \$1.05 per share in Q3'21. Adjusted net earnings in Q3'22 were \$31.5 million compared to \$280.2 million in Q2'22 and \$46.7 million in Q3'21.

Adjusted EBITDA was \$129.5 million on sales of \$1.0 billion in Q3'22 versus \$428.6 million on sales of \$1.4 billion in Q2'22.

Notable items in the quarter:

- Lumber Production Balanced with Demand
  - Lumber production totaled 986 million board feet, representing a decrease of 30 million board feet quarter-over-quarter. The U.S. South and U.S. Northwest regions accounted for 470 million board feet and 159 million board feet, respectively, compared to 467 million board feet and 163 million board feet in Q2'22. The Eastern Canada Operations produced 198 million board feet versus 211 million board feet in Q2'22. Production in the B.C. region decreased to 159 million board feet from 174 million board feet in Q2'22, in part due to the sale of the Acorn sawmill during Q2'22.
  - Lumber shipments were 1.1 billion board feet, or 18 million board feet lower than Q2'22, leading to a reduction of lumber inventories by 36 million board feet during the quarter. Lumber inventories ended the quarter within our target range.
- Moderating Lumber Demand
  - Lumber demand moderated during the quarter due in part to rising interest rates across North America, contributing to significantly lower lumber prices quarter-over-quarter. Interfor's average selling price was \$800 per mfbm, down \$304 per mfbm versus Q2'22. The SYP Composite, Western SPF Composite, KD H-F Stud 2x4 9' and ESPF Composite price benchmarks decreased quarter-over-quarter by US\$127, US\$287, US\$264 and US\$281 per mfbm to US\$555, US\$550, US\$627 and US\$657 per mfbm, respectively.
- Financial Flexibility Maintained
  - Net debt ended the quarter at \$249.7 million, or 10.5% of invested capital, resulting in ample available liquidity of \$601.4 million.
- DeQuincy, LA Sawmill at Full Production
  - The DeQuincy, LA sawmill, with an annual two-shift capacity of 200 million board feet, reached its full production run-rate in Q3 2022.

#### Strategic Capital Investments

- Capital spending was \$86.1 million, including \$50.8 million on discretionary projects. The
  majority of this discretionary spending was focused on the multi-year rebuilds of the Eatonton,
  GA and Thomaston, GA sawmills, a new planer at the Castlegar, B.C. sawmill and upgrades to
  the Perry, GA sawmill.
- The comprehensive rebuild of the Eatonton, GA sawmill was successfully completed during the quarter and it is currently ramping up as expected towards the designed production capacity of 230 million board feet per year.

### Substantial Issuer Bid ("SIB")

- On July 26, 2022, Interfor announced a SIB pursuant to which the Company offered to purchase up to \$100.0 million in value of its outstanding common shares for cancellation from holders of common shares for cash. The SIB proceeded by way of a "modified Dutch auction" procedure with a tender price range from \$29.00 to \$34.00 per common share.
- On September 12, 2022, the Company purchased for cancellation 3,355,704 common shares for total consideration of \$100.0 million at a price of \$29.80 per share or 0.72 times book value per share at September 30, 2022.

### Softwood Lumber Duties Rate Adjustment

- o In Q3'22, the U.S. Department of Commerce ("DoC") published the final rates for countervailing ("CV") and anti-dumping ("AD") duties based on the results of its third administrative review ("AR3") covering shipments for the year ended December 31, 2020. The final combined rate for 2020 was 8.59%, compared to the cash deposit rate of 20.23% from January to November 2020 and 8.99% for December 2020. To reflect the lower amended final rates for 2020, Interfor recorded a \$26.1 million reduction to duties expense in Q3'22 and a corresponding receivable on its balance sheet.
- o Interfor has cumulative duties of US\$418.9 million held in trust by U.S. Customs and Border Protection as at September 30, 2022. Except for US\$124.2 million recorded as a receivable in respect of overpayments arising from duty rate adjustments and the fair value of rights to duties acquired, Interfor has recorded the duty deposits as an expense.

#### **Acquisition of Chaleur Forest Products**

On October 3, 2022, the Company announced it had reached an agreement with an affiliate of the Kilmer Group to acquire 100% of the equity interests in the entities comprising Chaleur Forest Products ("Chaleur") for a purchase price of \$325.0 million, which includes \$31.0 million of net working capital. In addition, Interfor will assume Chaleur's CV and AD duty deposits at closing, for consideration equal to 55% of the total deposits on an after-tax basis. The acquisition includes two sawmill operations located in Belledune and Bathurst, New Brunswick with a combined annual lumber production capacity of 350 million board feet, and a woodlands management division based in Miramichi, New Brunswick that manages approximately 30% of the total Crown forest in New Brunswick.

The transaction remains subject to customary conditions and regulatory approvals for a transaction of this kind and is currently expected to close in the fourth quarter of 2022.

#### **Renewal of NCIB**

The Toronto Stock Exchange ("TSX") has approved the renewal by the Company of its NCIB.

The NCIB will allow for the purchase during the twelve-month period commencing on November 11, 2022 and ending on November 10, 2023 of up to 5,105,002 common shares, which represents 10% of the Company's public float as at October 28, 2022. Under the prior NCIB that expires on November 10, 2022, the Company was authorized to purchase and purchased 6,041,701 common shares at a volume weighted average price of \$37.60 per common share.

Under TSX rules, Interfor will be allowed to purchase daily a maximum of 73,486 common shares, representing 25% of the average daily trading volume of the Company's common shares over the sixmonth period ending October 31, 2022, subject to certain exemptions for block purchases. As of October 28, 2022, the Company had 51,434,895 common shares issued and outstanding. All purchases will be made through open market transactions through the facilities of the TSX or other Canadian alternative trading systems and will conform to their rules and regulations. The price to be paid by Interfor for any common shares will be the market price at the time of acquisition. All common shares purchased pursuant to the NCIB will be cancelled.

Interfor has also entered into an automatic securities purchase plan agreement with a securities broker under which the broker will act as the Company's agent to acquire Interfor common shares under the NCIB during the Company's scheduled blackout periods in the course of the NCIB. Purchases by the broker under the NCIB during these periods will be made at the broker's discretion, subject to certain parameters established by Interfor prior to each period with respect to price and number of common shares.

The Company continues to believe that, from time to time, the market price of its common shares may be attractive and their purchase would represent a prudent use of its capital to increase shareholder value.

#### Outlook

North American lumber markets over the near term are expected to be volatile as the economy continues to adjust to inflationary pressures, higher interest rates, supply chain constraints, labour shortages and geo-political uncertainty.

Interfor expects that over the mid-term, lumber markets will continue to benefit from favourable underlying supply and demand fundamentals. Positive demand factors include the advanced age of the U.S. housing stock, a shortage of available housing and various demographic factors, while growth in lumber supply is expected to be limited by extended capital project completion and ramp-up timelines and constrained overall fibre availability.

Interfor's strategy of maintaining a diversified portfolio of operations in multiple regions allows the Company to both reduce risk and maximize returns on capital over the business cycle. Interfor is well positioned with its strong balance sheet and significant available liquidity to continue pursuing its strategic plans despite ongoing economic and geo-political uncertainty globally.

#### Financial and Operating Highlights<sup>1</sup>

	_	For the 3 months ended			For the 3 months ended For the 9 months	nths ended
		Sept. 30	Sept. 30	Jun. 30	Sept. 30	Sept. 30
	Unit	2022	2021	2022	2022	2021
Financial Highlights <sup>2</sup>						
Total sales	\$MM	1,035.6	664.3	1,389.1	3,773.7	2,613.3
Lumber	\$MM	837.8	559.6	1,190.8	3,241.1	2,334.9
Logs, residual products and other	\$MM	197.8	104.7	198.3	532.6	278.4
Operating earnings	\$MM	75.9	54.8	385.9	974.4	978.7
Net earnings	\$MM	3.5	65.6	269.9	670.4	749.4
Net earnings per share, basic	\$/share	0.06	1.05	4.92	11.95	11.61
Adjusted net earnings <sup>3</sup>	\$MM	31.5	46.7	280.2	704.1	750.9
Adjusted net earnings per share, basic <sup>3</sup>	\$/share	0.58	0.74	5.11	12.55	11.63
Operating cash flow per share (before working capital changes) <sup>3,5</sup>	\$/share	(0.02)	1.09	4.43	10.86	14.42
Adjusted EBITDA <sup>3</sup>	\$MM	129.5	93.9	428.6	1,128.2	1,097.3
Adjusted EBITDA margin <sup>3</sup>	%	12.5%	14.1%	30.9%	29.9%	42.0%
Total assets	\$MM	3,294.6	2,488.7	3,269.5	3,294.6	2,488.7
Total debt	\$MM	396.4	375.3	372.6	396.4	375.3
Net debt <sup>3</sup>	\$MM	249.7	(133.8)	102.0	249.7	(133.8)
Net debt to invested capital <sup>3</sup>	%	10.5%	(9.3%)	4.6%	10.5%	(9.3%)
Annualized return on capital employed <sup>3</sup>	%	5.6%	16.0%	52.9%	47.8%	69.2%
Operating Highlights						
Lumber production	million fbm	986	731	1,016	2,918	2,133
Lumber sales	million fbm	1,064	753	1,082	2,989	2,133
Lumber - average selling price <sup>4</sup>	\$/thousand fbm	800	744	1,104	1,084	1,095
Average USD/CAD exchange rate <sup>6</sup>	1 USD in CAD	1.3056	1.2600	1.2768	1.2828	1.2513
Closing USD/CAD exchange rate <sup>6</sup>	1 USD in CAD	1.3707	1.2741	1.2886	1.3707	1.2741

#### Notes:

- 1 Figures in this table may not equal or sum to figures presented elsewhere due to rounding.
- 2 Financial information presented for interim periods in this release is prepared in accordance with IFRS and is unaudited.
- 3 Refer to the Non-GAAP Measures section of this release for definitions and reconciliations of these measures to figures reported in the Company's unaudited condensed consolidated interim financial statements.
- 4 Gross sales including duties.
- Financial information has been adjusted for a reclassification in the presentation of unrealized foreign exchange loss (gain) within cashflow from operations resulting in a \$/share change of \$(0.06) Q3 2021; \$0.45 Q2 2022; and \$(0.06) YTD Q3 2021.
- 6 Based on Bank of Canada foreign exchange rates.

#### **Liquidity**

#### **Balance Sheet**

Interfor's Net debt at September 30, 2022 was \$249.7 million, or 10.5% of invested capital, representing an increase of \$412.6 million from the level of Net debt at December 31, 2021.

As at September 30, 2022 the Company had net working capital of \$513.1 million and available liquidity of \$601.4 million, based on the available borrowing capacity under its \$500 million Revolving Term Line.

The Revolving Term Line and Senior Secured Notes are subject to financial covenants, including a net debt to total capitalization ratio and an EBITDA interest coverage ratio.

Management believes, based on circumstances known today, that Interfor has sufficient working capital and liquidity to fund operating and capital requirements for the foreseeable future.

	For the 3	months ended Sept. 30,	For the 9 months ended Sept. 30,		
Thousands of Dollars	2022	2021	2022	2021	
Net debt					
Net debt (cash), period opening	\$101,991	\$(490,682)	\$(162,886)	\$(75,432)	
Repayments of Senior Secured Notes	-	-	(7,005)	(6,671)	
Revolving Term Line net drawings (repayments)	-	1	(3,850)	1	
Impact on U.S. Dollar denominated debt from weakening CAD	23,741	10,221	31,541	38	
Decrease (increase) in cash and cash equivalents Impact on U.S. Dollar denominated cash and cash equivalents	130,156	365,553	406,460	(48,016)	
from weakening CAD	(6,170)	(18,922)	(14,542)	(3,749)	
Net debt (cash), period ending	\$249,718	\$(133,829)	\$249,718	\$(133,829)	

On December 17, 2021, the Company completed an early renewal and expansion of its Revolving Term Line. The commitment under the facility was increased by \$150 million to a total of \$500 million, and the term was extended from March 2024 to December 2026.

#### Capital Resources

The following table summarizes Interfor's credit facilities and availability as of September 30, 2022:

Thousands of Canadian Dollars	Revolving Term Line	Senior Secured Notes	Total
Available line of credit and maximum borrowing available	\$500,000	\$396,361	\$896,361
Less:			
Drawings	-	396,361	396,361
Outstanding letters of credit included in line utilization	45,293	-	45,293
Unused portion of facility	\$454,707	\$ -	454,707
Add:			
Cash and cash equivalents			146,643
Available liquidity at September 30, 2022			\$601,350

Interfor's Revolving Term Line matures in December 2026 and its Senior Secured Notes have maturities principally in the years 2024-2030.

As of September 30, 2022, the Company had commitments for capital expenditures totaling \$199.6 million for both maintenance and discretionary capital projects.

#### **Non-GAAP Measures**

This release makes reference to the following non-GAAP measures: Adjusted net earnings, Adjusted net earnings per share, EBITDA, Adjusted EBITDA, Adjusted EBITDA margin, Net debt to invested capital, Operating cash flow per share (before working capital changes), and Annualized return on capital employed which are used by the Company and certain investors to evaluate operating performance and financial position. These non-GAAP measures do not have any standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other issuers.

The following table provides a reconciliation of these non-GAAP measures to figures as reported in the Company's audited consolidated financial statements (unaudited for interim periods) prepared in accordance with IFRS:

		For the 3 m	onths ended	For the 9 months ended		
Thousands of Canadian Dollars except number of shares and per share amounts	Sept. 30 2022	Sept. 30 2021	Jun. 30 2022	Sept. 30 2022	Sept. 30 2021	
	2022	2021	2022	2022	2021	
Adjusted Net Earnings Net earnings	\$ 3,501	\$65,630	\$269,881	\$670,414	\$749,358	
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Asset write-downs and restructuring costs	763	997	1,088	5,049	3,352	
Other foreign exchange loss (gain)	46,918	(9,104)	20,299	54,394	(2,113)	
Long-term incentive compensation expense (recovery) Other expense (income) excluding business interruption insurance	2,503 (11,857)	4,809 (22,571)	(10,403) 3,085	(4,229) (9,167)	23,624 (23,522)	
Post closure wind-down costs (recoveries)	(11,057)	(24)	-	(5,107)	451	
Income tax effect of above adjustments	(10,320)	6,956	(3,787)	(12,313)	(264)	
Adjusted net earnings	\$31,508	\$46,693	\$280,163	\$704,148	\$750,886	
Weighted average number of shares - basic ('000)	<i>54,096</i>	62,741	54,874	56,089	64,539	
Adjusted net earnings per share	\$0.58	\$0.74	\$5.11	\$12.55	\$11.63	
Adjusted EBITDA						
Net earnings	\$ 3,501	\$65,630	\$269,881	\$670,414	\$749,358	
dd:	10 551	25.000	44 647	445.044	70.000	
Depreciation of plant and equipment Depletion and amortization of timber, roads and other	40,551 9,780	25,899 7,396	41,647 9,154	115,311 28,059	70,090 21,033	
Finance costs	1,478	7,390 4,444	4,357	11,002	13,405	
Income tax expense	35,831	16,439	89,474	257,331	241,617	
BITDA	91,141	119,808	414,513	1,082,117	1,095,503	
dd:	2 502	4.000	(10, 402)	(4.220)	22.624	
Long-term incentive compensation expense (recovery) Other foreign exchange loss (gain)	2,503 46,918	4,809 (9,104)	(10,403) 20,299	(4,229) 54,394	23,624 (2,113)	
Other expense (income) excluding business interruption insurance	(11,857)	(22,571)	3,085	(9,167)	(23,522)	
Asset write-downs and restructuring costs	763	997	1,088	5,049	3,352	
Post closure wind-down costs (recoveries)		(24)	<u> </u>	<u> </u>	451	
Adjusted EBITDA	\$129,468	\$93,915	\$428,582	\$1,128,164	\$1,097,295	
Sales	\$1,035,597	\$664,274	\$1,389,050	3,773,684	\$2,613,251	
Adjusted EBITDA margin	12.5%	14.1%	30.9%	29.9%	42.0%	
<b>Net debt to invested capital</b> Net debt						
Total debt	\$396,361	\$375,328	\$372,620	\$396,361	\$375,328	
Cash and cash equivalents	(146,643)	(509,157)	(270,629)	(146,643)	(509,157)	
otal net debt	\$249,718	\$(133,829)	\$101,991	\$249,718	\$(133,829)	
Invested capital Net debt	\$249,718	\$(133,829)	\$101,991	\$249,718	\$(133,829)	
Shareholders' equity	2,123,307	1,567,063	2,106,097	2,123,307	1,567,063	
Total invested capital	\$2,373,025	\$1,433,234	\$2,208,088	\$2,373,025	\$1,433,234	
Net debt to invested capital (1)	10.5%	(9.3%)	4.6%	10.5%	(9.3%)	
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Operating cash flow per share (before working capital changes)(2)						
Cash provided by operating activities	\$47,031	\$196,375	\$393,806	\$722,051	\$966,178	
Cash generated from operating working capital  Operating cash flow (before working capital changes)	(47,908)	(127,858)	(150,755) \$243,051	(113,185) \$608,866	(35,757) \$930,421	
Neighted average number of shares - basic ('000)	\$(877) <i>54,096</i>	\$68,517 <i>62,741</i>	54,874	56,089	64,539	
Operating cash flow per share (before working capital changes)	\$(0.02)	\$1.09	\$4.43	\$10.86	\$14.42	
Annualized return on capital employed let earnings	\$3,501	\$65,630	\$269,881	\$670,414	\$749,358	
dd:				. ,		
Finance costs						
Income tax expense	1,478	4,444	4,357	11,002	13,405	
	35,831	16,439	89,474	257,331	241,617	
					241,617	
Capital Employed	35,831 \$40,810	16,439 \$86,513	89,474 \$363,712	257,331 \$938,747	241,617 \$1,004,380	
3	35,831	16,439	89,474	257,331	241,617	
Current liabilities Less:	35,831 \$40,810 \$3,294,576 (378,779)	16,439 \$86,513 \$2,488,693 (307,349)	\$9,474 \$363,712 \$3,269,508 (421,383)	257,331 \$938,747 \$3,294,576 (378,779)	241,617 \$1,004,380 \$2,488,693 (307,349)	
Capital Employed Total assets Current liabilities Less: Current portion of long-term debt	35,831 \$40,810 \$3,294,576 (378,779) 7,425	16,439 \$86,513 \$2,488,693 (307,349) 6,901	\$9,474 \$363,712 \$3,269,508 (421,383) 6,980	257,331 \$938,747 \$3,294,576 (378,779) 7,425	241,617 \$1,004,380 \$2,488,693 (307,349) 6,901	
Capital Employed Total assets Current liabilities Less: Current portion of long-term debt Current portion of lease liabilities	35,831 \$40,810 \$3,294,576 (378,779) 7,425 15,578	16,439 \$86,513 \$2,488,693 (307,349) 6,901 11,921	\$9,474 \$363,712 \$3,269,508 (421,383) 6,980 14,776	257,331 \$938,747 \$3,294,576 (378,779) 7,425 15,578	241,617 \$1,004,380 \$2,488,693 (307,349) 6,901 11,921	
Capital Employed Total assets Current liabilities Less: Current portion of long-term debt Current portion of lease liabilities Capital employed, end of period	35,831 \$40,810 \$3,294,576 (378,779) 7,425 15,578 \$2,938,800	16,439 \$86,513 \$2,488,693 (307,349) 6,901 11,921 \$2,200,166	\$9,474 \$363,712 \$3,269,508 (421,383) 6,980 14,776 \$2,869,881	257,331 \$938,747 \$3,294,576 (378,779) 7,425 15,578 \$2,938,800	241,617 \$1,004,380 \$2,488,693 (307,349) 6,901 11,921 \$2,200,166	
Capital Employed Total assets Current liabilities Less: Current portion of long-term debt Current portion of lease liabilities Capital employed, end of period Capital employed, beginning of period	35,831 \$40,810 \$3,294,576 (378,779) 7,425 15,578 \$2,938,800 2,869,881	16,439 \$86,513 \$2,488,693 (307,349) 6,901 11,921 \$2,200,166 2,142,778	\$9,474 \$363,712 \$3,269,508 (421,383) 6,980 14,776 \$2,869,881 2,630,448	257,331 \$938,747 \$3,294,576 (378,779) 7,425 15,578 \$2,938,800 2,303,177	241,617 \$1,004,380 \$2,488,693 (307,349) 6,901 11,921 \$2,200,166 1,672,103	
Capital Employed Total assets Current liabilities Less: Current portion of long-term debt Current portion of lease liabilities Capital employed, end of period Capital employed, beginning of period Exercise Septial employed	35,831 \$40,810 \$3,294,576 (378,779) 7,425 15,578 \$2,938,800	16,439 \$86,513 \$2,488,693 (307,349) 6,901 11,921 \$2,200,166	\$9,474 \$363,712 \$3,269,508 (421,383) 6,980 14,776 \$2,869,881	257,331 \$938,747 \$3,294,576 (378,779) 7,425 15,578 \$2,938,800	241,617 \$1,004,380 \$2,488,693 (307,349) 6,901 11,921 \$2,200,166 1,672,103	
Capital Employed Total assets Current liabilities Less: Current portion of long-term debt Current portion of lease liabilities Capital employed, end of period Capital employed, beginning of period Average capital employed Earnings before income taxes and finance costs divided by average capital employed	35,831 \$40,810 \$3,294,576 (378,779) 7,425 15,578 \$2,938,800 2,869,881 \$2,904,340 1.4%	16,439 \$86,513 \$2,488,693 (307,349) 6,901 11,921 \$2,200,166 2,142,778 \$2,171,472	\$9,474 \$363,712 \$3,269,508 (421,383) 6,980 14,776 \$2,869,881 2,630,448 \$2,750,164	257,331 \$938,747 \$3,294,576 (378,779) 7,425 15,578 \$2,938,800 2,303,177 \$2,620,989 35.8%	241,617 \$1,004,380 \$2,488,693 (307,349) 6,901 11,921 \$2,200,166 1,672,103 \$1,936,135	
Capital Employed Total assets Current liabilities Less: Current portion of long-term debt Current portion of lease liabilities Capital employed, end of period Capital employed, beginning of period Average capital employed Earnings before income taxes and finance costs divided by average	35,831 \$40,810 \$3,294,576 (378,779) 7,425 15,578 \$2,938,800 2,869,881 \$2,904,340	16,439 \$86,513 \$2,488,693 (307,349) 6,901 11,921 \$2,200,166 2,142,778 \$2,171,472	\$9,474 \$363,712 \$3,269,508 (421,383) 6,980 14,776 \$2,869,881 2,630,448 \$2,750,164	257,331 \$938,747 \$3,294,576 (378,779) 7,425 15,578 \$2,938,800 2,303,177 \$2,620,989	241,617 \$1,004,380 \$2,488,693 (307,349) 6,901 11,921 \$2,200,166 1,672,103 \$1,936,135	

## Notes:

- (1) Net debt to invested capital as of the period end.
   (2) Financial information has been adjusted for a reclassification in the presentation of unrealized foreign exchange loss (gain) within cashflow from operations resulting in a \$/share change of \$(0.06) Q3 2021; \$0.45 Q2 2022; and \$(0.06) YTD Q3 2021.



#### **CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS**

For the three and	nine months ended	September 30.	2022 and 2021	(unaudited)

(thousands of Canadian Dollars except earnings per share)	Three Months Sept. 30, 2022	Three Months Sept. 30, 2021	Nine Months Sept. 30, 2022	Nine Months Sept. 30, 2021
Sales	\$1,035,597	\$664,274	\$3,773,684	\$2,613,251
Costs and expenses:				
Production	902,844	550,494	2,535,962	1,439,990
Selling and administration	15,648	13,727	49,378	38,742
Long-term incentive compensation expense (recovery)	2,503	4,809	(4,229)	23,624
U.S. countervailing and anti-dumping duty deposits	(12,363)	6,114	69,765	37,675
Depreciation of plant and equipment	40,551	25,899	115,311	70,090
Depletion and amortization of timber, roads and other	9,780	7,396	28,059	21,033
	958,963	608,439	2,794,246	1,631,154
Operating earnings before write-downs and				
restructuring costs	76,634	55,835	979,438	982,097
Asset write-downs and restructuring costs	763	997	5,049	3,352
Operating earnings	75,871	54,838	974,389	978,745
Finance costs	(1,478)	(4,444)	(11,002)	(13,405)
Other foreign exchange gain (loss)	(46,918)	9,104	(54,394)	2,113
Other income	11,857	22,571	18,752	23,522
	(36,539)	27,231	(46,644)	12,230
Earnings before income taxes	39,332	82,069	927,745	990,975
Income tax expense (recovery):				
Current	27,498	(14,737)	242,906	203,576
Deferred	8,333	31,176	14,425	38,041
	35,831	16,439	257,331	241,617
Net earnings	\$3,501	\$65,630	\$670,414	\$749,358
Net earnings per share				
Basic	\$0.06	\$1.05	\$11.95	\$11.61
Diluted	\$0.06	\$1.04	\$11.91	\$11.58

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME For the three and nine months ended September 30, 2022 and 2021 (unaudited)

(thousands of Canadian Dollars)	Three Months Sept. 30, 2022	Three Months Sept. 30, 2021	Nine Months Sept. 30, 2022	Nine Months Sept. 30, 2021
Net earnings	\$3,501	\$65,630	\$670,414	\$749,358
Other comprehensive income:				
Items that will not be recycled to Net earnings:				
Defined benefit plan actuarial gain (loss), net of tax	(1,202)	963	520	6,545
Items that are or may be recycled to Net earnings:				
Foreign currency translation differences for				
foreign operations, net of tax	114,991	28,841	142,886	11,078
Total other comprehensive income, net of tax	113,789	29,804	143,406	17,623
Comprehensive income	\$117,290	\$95,434	\$813,820	\$766,981



CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
For the three and nine months ended September 30, 2022 and 2021 (unaudited)

(thousands of Canadian Dollars)	Three Months Sept. 30, 2022	Three Months Sept. 30, 2021	Nine Months Sept. 30, 2022	Nine Months Sept. 30, 2021
Cash provided by (used in):				
Operating activities:				
Net earnings	\$3,501	\$65,630	\$670,414	\$749,358
Items not involving cash:	\$3,301	\$03,030	\$070,414	\$7 <del>43</del> ,330
Depreciation of plant and equipment	40,551	25,899	115,311	70,090
Depletion and amortization of timber, roads and other	9,780	7,396	28,059	21,033
Deferred income tax expense	8,333	7,396 31,176	14,425	21,033 38,041
Current income tax expense (recovery)	27,498	(14,737)	242,906	203,576
Finance costs	1,478	4,444	11,002	13,405
Other assets	(27,533)	(155)	(30,020)	15,465
Reforestation liability	(2,920)	(1,033)	(2,849)	(1,724)
Provisions and other liabilities	(1,814)	3,386	(27,522)	10,273
Stock options	237	247	(27,322) 691	610
Write-down of plant and equipment	836	1,005	3,176	3,040
Unrealized foreign exchange loss (gain)	42,712	•	50,924	•
Other income	·	(10,266)		(2,103)
Income taxes paid	(11,857)	(22,571)	(18,752)	(23,522)
Theolife taxes paid	(91,679)	(21,904)	(448,899)	(151,725)
Cash generated from (used in) operating working capital:	(877)	68,517	608,866	930,421
Trade accounts receivable and other	10 276	FF 070	25.072	(16 550)
Inventories	19,376	55,979 27,221	35,073	(16,558)
Prepayments	42,562 755	37,221	75,448	4,060
Trade accounts payable and provisions		1,777	(5,853)	(2,936)
Trade accounts payable and provisions	(14,785) 47,031	32,881 196,375	8,517 722,051	51,191 966,178
	47,031	130,373	722,031	500,170
Investing activities:				
Additions to property, plant and equipment	(82,480)	(38,019)	(194,442)	(100,613)
Additions to roads and bridges	(3,587)	(5,932)	(7,646)	(13,129)
Acquisitions	-	(466,311)	(536,087)	(539,941)
Proceeds on disposal of property, plant and equipment	20,640	39,773	32,011	45,749
Investment in GreenFirst Forest Products Inc.	<u>-</u>	-	(55,648)	
Net additions to deposits and other assets	(3,406)	(993)	(3,238)	(111)
	(68,833)	(471,482)	(765,050)	(608,045)
Financing activities:				
Issuance of share capital, net of expenses	52	308	429	2,654
Share repurchases, net of expenses	(100,369)	(83,131)	(327,606)	(152,869)
Dividend paid	<u>-</u>	-	· · · · · · ·	(130,625)
Interest payments	(3,791)	(4,221)	(13,117)	(12,640)
Lease liability payments	(4,246)	(3,403)	(12,049)	(9,967)
Debt refinancing costs	-	-	(263)	
Term line net drawings (repayments)	-	1	(3,850)	1
Repayments of Senior Secured Notes	-	<u> </u>	(7,005)	(6,671)
	(108,354)	(90,446)	(363,461)	(310,117)
Foreign exchange gain on cash and				
cash equivalents held in a foreign currency	6,170	18,922	14,542	3,749
Increase (decrease) in cash	(123,986)	(346,631)	(391,918)	51,765
Cash and cash equivalents, beginning of period	270,629	855,788	538,561	457,392
Cash and cash equivalents, end of period	\$146,643	\$509,157	\$146,643	\$509,157



# CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION September 30, 2022 and December 31, 2021 (unaudited)

Cars   Cash and cash equivalents	(thousands of Canadian Dollars)	Sept. 30, 2022	Dec. 31, 202
Cash and cash equivalents         \$146,643         \$538,56         \$125,673         \$147,75         \$125,753         \$147,75         \$12,75         \$12,75         \$12,75         \$12,75         \$12,75         \$12,75         \$12,75         \$12,75         \$12,75         \$12,75         \$12,75         \$12,75         \$12,75         \$16,12         \$16	Assets		
Trade accounts receivable and other Income tax receivable Income	Current assets:		
Income tax receivable	•	The state of the s	\$538,56
Inventories         426,680         250,48           Prepayments         30,329         16,12           Semployee future benefits         18,087         891,900         965,70           Employee future benefits         18,087         8,33         52,22           Right of use assets         33,837         33,65         75,75         75,75         75,75         77,10         77,10         75,75         77,10		•	•
Prepayments         30,329         16,12           Employee future benefits         18,087         965,76           Deposits and other assets         234,534         52,22           Right of use assets         33,837         33,537           Property, plant and equipment         1,566,145         1,067,75           Roads and bridges         34,542         27,10           Imimber licences         143,105         106,13           Goodwill and other intangible assets         371,936         342,25           Deferred income taxes         490         41           Liabilities and Shareholders' Equity         200,000         41           Current Inabilities:         324,461         21,83           Bank indebtedness         \$ -         \$2,20           Trade accounts payable and provisions         \$ -         \$2,20           Current Inabilities:         19,110         16,65           Lease liabilities         15,578         12,22           Income taxes payable         15,578         12,22           Income taxes payable         15,578         12,22           Lease liabilities         19,952         26,88           Lease liabilities         19,952         26,88           Long-ter			
Employee future benefits		•	16,12
Deposits and other assets         234,534         52,22           Right of use assets         33,837         33,54           Property, plant and equipment         1,566,145         1,067,75           Roads and bridges         34,542         27,10           Timber licences         143,105         106,13           Goodwill and other intangible assets         371,936         342,25           Deferred income taxes         490         41           Liabilities and Shareholders' Equity         \$3,294,576         \$2,603,51           Current liabilities         \$1         \$2,20           Bank indebtedness         \$ -         \$2,20           Trade accounts payable and provisions         \$ -         \$2,20           Trade accounts payable and provisions         \$ -         \$2,20           Current portion of long-term debt         7,425         6,88           Reforestation liability         19,110         16,67           Lease liabilities         15,578         12,23           Income taxes payable         12,205         64,88           Reforestation liability         26,932         29,25           Lease liabilities         9,813         9,00           Long-term debt         38,936         366,60 </td <td></td> <td>891,900</td> <td>965,70</td>		891,900	965,70
Right of use assets   33,837   33,54   33,54   33,54   33,54   33,54   33,54   33,54   33,54   33,54   33,54   33,54   33,54   34,54   34,54   371,935   342,25   371,935   342,25   32,64   371,935   342,25   32,64   371,935   342,25   32,64   371,935   342,25   32,64   371,935   32,64   371,935   32,64   371,935   32,64   371,935   32,64   371,935   32,64   371,935   371,	Employee future benefits	18,087	8,33
Property, plant and equipment         1,566,145         1,067,75           Roads and bridges         34,542         27,10           Timber licences         143,105         106,13           Goodwill and other intangible assets         371,936         342,25           Deferred income taxes         490         41           Liabilities and Shareholders' Equity         Current liabilities:           Bank indebtedness         \$ - \$2,20           Trade accounts payable and provisions         324,461         218,82           Current portion of long-term debt         7,425         6,86           Reforestation liability         15,578         12,22           Lease liabilities         15,578         12,22           Income taxes payable         12,205         64,83           Reforestation liability         26,932         29,25           Lease liabilities         19,952         26,83           Long-term debt         388,936         366,66           Employee future benefits         9,813         9,00           Provisions and other liabilities         26,935         43,68           Deferred income taxes         319,922         170,43           Equity:         5,201         4,66           T	Deposits and other assets	234,534	52,22
Roads and bridges         34,542         27,10           Timber licences         143,105         106,13           Goodwill and other intangible assets         371,936         342,25           Deferred income taxes         490         41           \$ 1,932,4576         \$2,603,51           Liabilities and Shareholders' Equity           Current liabilities           Bank indebtedness         \$ -         \$2,20           Trade accounts payable and provisions         324,461         218,82           Current portion of long-term debt         7,425         6,86           Reforestation liability         19,110         16,67           Lease liabilities         15,578         12,25           Income taxes payable         12,205         64,85           Reforestation liability         26,932         29,25           Lease liabilities         19,952         26,85           Long-term debt         388,936         366,60           Employee future benefits         9,813         9,06           Deferred income taxes         319,922         170,43           Equity:         Share capital         408,886         484,72           Contributed surplus         5,201	Right of use assets	33,837	33,54
Timber licences         143,105         106,13           Goodwill and other intangible assets         371,936         342,25           Deferred income taxes         490         41           \$ 3,294,576         \$2,603,51           Liabilities and Shareholders' Equity         Current liabilities:           Bank indebtedness         \$ -         \$2,20           Trade accounts payable and provisions         324,461         218,82           Current portion of long-term debt         7,425         6,88           Reforestation liability         19,110         16,61           Lease liabilities         15,578         12,22           Income taxes payable         12,205         64,83           Reforestation liability         26,932         29,25           Lease liabilities         19,952         26,83           Long-term debt         388,936         366,60           Employee future benefits         9,813         9,06           Deferred income taxes         319,922         170,43           Equity:         Share capital         408,886         484,72           Contributed surplus         5,201         4,66           Translation reserve         201,306         58,42	Property, plant and equipment	1,566,145	1,067,75
Goodwill and other intangible assets         371,936         342,25           Deferred income taxes         490         41           Liabilities and Shareholders' Equity         \$3,294,576         \$2,603,51           Current liabilities:           Bank indebtedness         \$ -         \$2,20           Trade accounts payable and provisions         324,461         218,82           Current portion of long-term debt         7,425         6,86           Reforestation liability         19,110         16,65           Lease liabilities         15,578         12,22           Income taxes payable         12,205         64,83           Reforestation liability         26,932         29,25           Lease liabilities         19,952         26,83           Long-term debt         388,936         366,65           Employee future benefits         9,813         9,00           Employee future benefits         9,813         9,00           Provisions and other liabilities         26,935         43,68           Deferred income taxes         319,922         170,43           Equity:         5,201         4,65           Translation reserve         201,306         58,42           Retained earnings <td>Roads and bridges</td> <td>34,542</td> <td>27,10</td>	Roads and bridges	34,542	27,10
Page	Timber licences	143,105	106,13
Say 294,576   \$2,603,51	Goodwill and other intangible assets	371,936	342,29
Liabilities and Shareholders' Equity         Current liabilities:         Bank indebtedness       \$ -       \$2,22         Trade accounts payable and provisions       324,461       218,82         Current portion of long-term debt       7,425       6,86         Reforestation liability       19,110       16,65         Lease liabilities       15,578       12,23         Income taxes payable       12,205       64,83         Reforestation liability       26,932       29,25         Lease liabilities       19,952       26,83         Long-term debt       388,936       366,60         Employee future benefits       9,813       9,00         Provisions and other liabilities       26,935       43,68         Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Contributed surplus       5,201       4,65         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13         All properties of the prop	Deferred income taxes	490	41
Current liabilities:         Bank indebtedness       \$ -       \$2,20         Trade accounts payable and provisions       324,461       218,82         Current portion of long-term debt       7,425       6,88         Reforestation liability       19,110       16,65         Lease liabilities       15,578       12,23         Income taxes payable       12,205       64,83         Reforestation liability       26,932       29,25         Lease liabilities       19,952       26,83         Long-term debt       388,936       366,60         Employee future benefits       9,813       9,06         Provisions and other liabilities       26,935       43,68         Deferred income taxes       319,922       170,43         Equity:       5,201       4,65         Contributed surplus       5,201       4,65         Translation reserve       201,306       58,44         Retained earnings       1,507,914       1,088,13		\$ 3,294,576	\$2,603,51
Trade accounts payable and provisions       324,461       218,82         Current portion of long-term debt       7,425       6,88         Reforestation liability       19,110       16,67         Lease liabilities       15,578       12,225         Income taxes payable       12,205       64,83         Reforestation liability       26,932       29,25         Lease liabilities       19,952       26,83         Long-term debt       388,936       366,60         Employee future benefits       9,813       9,06         Provisions and other liabilities       26,935       43,68         Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Contributed surplus       5,201       4,66         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13	Liabilities and Shareholders' Equity Current liabilities:		
Current portion of long-term debt       7,425       6,86         Reforestation liability       19,110       16,67         Lease liabilities       15,578       12,235         Income taxes payable       12,205       64,85         Reforestation liability       26,932       29,25         Lease liabilities       19,952       26,85         Long-term debt       388,936       366,60         Employee future benefits       9,813       9,06         Provisions and other liabilities       26,935       43,68         Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Contributed surplus       5,201       4,66         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13		<b>\$</b> -	\$2,20
Reforestation liability       19,110       16,67         Lease liabilities       15,578       12,23         Income taxes payable       12,205       64,83         Reforestation liability       26,932       29,25         Lease liabilities       19,952       26,85         Long-term debt       388,936       366,60         Employee future benefits       9,813       9,06         Provisions and other liabilities       26,935       43,68         Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Contributed surplus       5,201       4,66         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13		•	218,82
Lease liabilities       15,578       12,23         Income taxes payable       12,205       64,83         Reforestation liability       26,932       29,25         Lease liabilities       19,952       26,83         Long-term debt       388,936       366,60         Employee future benefits       9,813       9,06         Provisions and other liabilities       26,935       43,66         Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13         2,123,307       1,635,97		•	
Income taxes payable       12,205       64,83         378,779       321,64         Reforestation liability       26,932       29,25         Lease liabilities       19,952       26,85         Long-term debt       388,936       366,60         Employee future benefits       9,813       9,06         Provisions and other liabilities       26,935       43,68         Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Contributed surplus       5,201       4,66         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13		•	•
Reforestation liability       26,932       29,25         Lease liabilities       19,952       26,85         Long-term debt       388,936       366,60         Employee future benefits       9,813       9,06         Provisions and other liabilities       26,935       43,68         Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Contributed surplus       5,201       4,69         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13			64,83
Lease liabilities       19,952       26,85         Long-term debt       388,936       366,60         Employee future benefits       9,813       9,06         Provisions and other liabilities       26,935       43,68         Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Contributed surplus       5,201       4,69         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13         2,123,307       1,635,97		378,779	321,64
Long-term debt       388,936       366,60         Employee future benefits       9,813       9,06         Provisions and other liabilities       26,935       43,68         Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Contributed surplus       5,201       4,68         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13         2,123,307       1,635,97	Reforestation liability	26,932	29,25
Employee future benefits       9,813       9,06         Provisions and other liabilities       26,935       43,68         Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Contributed surplus       5,201       4,66         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13         2,123,307       1,635,97	Lease liabilities	19,952	26,85
Provisions and other liabilities       26,935       43,68         Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Contributed surplus       5,201       4,68         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13         2,123,307       1,635,97	Long-term debt	388,936	366,60
Deferred income taxes       319,922       170,43         Equity:       Share capital       408,886       484,72         Contributed surplus       5,201       4,69         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13         2,123,307       1,635,97	Employee future benefits	9,813	9,06
Equity:  Share capital Contributed surplus Translation reserve Retained earnings  2,123,307  1,635,97	Provisions and other liabilities	26,935	43,68
Share capital       408,886       484,72         Contributed surplus       5,201       4,69         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13         2,123,307       1,635,97	Deferred income taxes	319,922	170,43
Contributed surplus       5,201       4,69         Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13         2,123,307       1,635,97	Equity:		
Translation reserve       201,306       58,42         Retained earnings       1,507,914       1,088,13         2,123,307       1,635,97	·	•	484,72
Retained earnings         1,507,914         1,088,13           2,123,307         1,635,97	•	•	•
		•	58,42 1,088,13
			\$2,603,51

Approved on behalf of the Board:

"L. Sauder" Director

"T.V. Milroy" Director

#### **FORWARD-LOOKING STATEMENTS**

This release contains forward-looking information about the Company's business outlook, objectives, plans, strategic priorities and other information that is not historical fact. A statement contains forward-looking information when the Company uses what it knows and expects today, to make a statement about the future. Statements containing forward-looking information may include words such as: will, could, should, believe, expect, anticipate, intend, forecast, projection, target, outlook, opportunity, risk or strategy. Readers are cautioned that actual results may vary from the forwardlooking information in this release, and undue reliance should not be placed on such forward-looking information. Risk factors that could cause actual results to differ materially from the forward-looking information in this release are described in Interfor's third quarter and annual Management's Discussion and Analysis under the heading "Risks and Uncertainties", which are available on www.interfor.com and under Interfor's profile on www.sedar.com. Material factors and assumptions used to develop the forward-looking information in this release include volatility in the selling prices for lumber, logs and wood chips; the Company's ability to compete on a global basis; the availability and cost of log supply; natural or man-made disasters; currency exchange rates; changes in government regulations; Indigenous reconciliation; the Company's ability to export its products; the softwood lumber trade dispute between Canada and the U.S.; environmental impacts of the Company's operations; labour disruptions; information systems security; and the existence of a public health crisis. Unless otherwise indicated, the forward-looking statements in this release are based on the Company's expectations at the date of this release. Interfor undertakes no obligation to update such forward-looking information or statements, except as required by law.

#### **ABOUT INTERFOR**

Interfor is a growth-oriented forest products company with operations in Canada and the United States. The Company has annual lumber production capacity of approximately 4.8 billion board feet and offers a diverse line of lumber products to customers around the world. For more information about Interfor, visit our website at <a href="https://www.interfor.com">www.interfor.com</a>.

The Company's unaudited condensed consolidated interim financial statements and Management's Discussion and Analysis for Q3'22 are available at <a href="https://www.sedar.com">www.interfor.com</a>.

There will be a conference call on Friday, November 4, 2022 at 8:00 a.m. (Pacific Time) hosted by **INTERFOR CORPORATION** for the purpose of reviewing the Company's release of its third quarter 2022 financial results.

The dial-in number is **1-888-396-8049**. The conference call will also be recorded for those unable to join in for the live discussion and will be available until December 4, 2022. The number to call is **1-877-674-7070**, **Passcode 771071#**.

For further information:

Richard Pozzebon, Executive Vice President and Chief Financial Officer (604) 422-3400