

# Interfor Corporation First Quarter Report For the three months ended March 31, 2024

# **Management's Discussion and Analysis**

This Management's Discussion and Analysis ("MD&A") provides a review of financial condition and results of operations as at and for the three months ended March 31, 2024 ("Q1'24"). It should be read in conjunction with the unaudited condensed consolidated interim financial statements of Interfor Corporation and its subsidiaries ("Interfor" or the "Company") for the three months ended March 31, 2024, and the notes thereto which have been prepared in accordance with IFRS Accounting Standards ("IFRS"). This MD&A contains certain non-generally accepted accounting principles ("GAAP") measures which, within the Non-GAAP Measures section, are discussed, defined and reconciled to figures reported in the Company's unaudited condensed consolidated interim financial statements. This MD&A has been prepared as of May 9, 2024.

All figures are stated in Canadian Dollars, unless otherwise noted, and references to US\$/USD are to the United States Dollar. Figures in the tables may not equal or sum to figures presented elsewhere due to rounding.

# **Forward-Looking Information**

This MD&A contains forward-looking information about the Company's business outlook, objectives, plans, strategic priorities and other information that is not historical fact. A statement contains forward-looking information when the Company uses what it knows and expects today, to make a statement about the future. Forward-looking information is included under the headings "Overview of First Quarter, 2024", "Outlook", "Liquidity", "Capital Resources", "Off-Balance Sheet Arrangements", "Accounting Policy Changes" and "Risks and Uncertainties". Statements containing forward-looking information may include words such as: will, could, should, believe, expect, anticipate, intend, forecast, projection, target, outlook, opportunity, risk or strategy.

Readers are cautioned that actual results may vary from the forward-looking information in this report, and undue reliance should not be placed on such forward-looking information. Risk factors that could cause actual results to differ materially from the forward-looking information in this report are described under the heading "Risks and Uncertainties" herein, and in Interfor's 2023 annual Management's Discussion and Analysis, which is available on <a href="https://www.sedarplus.ca">www.sedarplus.ca</a> and <a href="https://www.interfor.com">www.interfor.com</a>. Material factors and assumptions used to develop the forward-looking information in this report include the timing and value of proceeds received from the disposition of Coast B.C. forest tenures; availability and cost of logs; competition; currency exchange sensitivity; environment; government regulation; health and safety; Indigenous reconciliation; information technology and cyber security; labour availability; logistics availability and cost; natural and man-made disasters and climate change; price volatility; residual fibre revenue; softwood lumber trade; tax exposures and the assumptions described under the heading "Critical Accounting Estimates" herein and in Interfor's 2023 annual Management's Discussion and Analysis.

Unless otherwise indicated, the forward-looking statements in this report are based on the Company's expectations at the date of this report. Interfor undertakes no obligation to update such forward-looking information or statements, except as required by law.

# **Overview of First Quarter, 2024**

Interfor recorded a Net loss in Q1'24 of \$72.9 million, or \$1.42 per share, compared to a Net loss of \$169.0 million, or \$3.29 per share in Q4'23 and a Net loss of \$41.3 million, or \$0.80 per share in Q1'23.

Adjusted EBITDA was a loss of \$22.3 million on sales of \$813.2 million in Q1'24 versus a loss of \$51.4 million on sales of \$785.9 million in Q4'23 and Adjusted EBITDA of \$26.1 million on sales of \$829.9 million in Q1'23.

# Notable items in the quarter:

- Lumber prices continued to reflect an imbalance of lumber supply and demand, with demand continuing to be impacted by the elevated interest rate environment and ongoing economic uncertainty. Lumber prices improved slightly during Q1'24 as reflected in Interfor's average selling price of \$610 per mfbm, up \$9 per mfbm versus Q4'23.
- Lumber production totalled 1.1 billion board feet, representing a 33 million board feet decrease over Q4'23. This decrease reflects the indefinite curtailment of the Philomath, OR sawmill and temporary production curtailments at the Company's B.C. operations during Q1'24, primarily related to the ongoing weak lumber market conditions and low log inventory levels. Lumber shipments were 1.1 billion board feet, or 54 million board feet higher than Q4'23.
- On April 30, 2024, Interfor announced plans to reduce its lumber production by approximately 175
  million board feet between May and September of 2024, representing just under 10% of its normal
  operating stance.
- Capital spending was \$26.0 million, including \$15.8 million of discretionary investment focused on the multi-year rebuild of the Thomaston, GA sawmill.
- The Company sold Coastal B.C. forest tenures totalling approximately 205,000 cubic metres of allowable annual cut ("AAC") and related assets and liabilities for proceeds of \$31.5 million and a gain of \$31.2 million. Interfor held approximately 1,187,000 cubic metres of AAC for disposition at March 31, 2024, subject to approvals from the Ministry of Forests.
- On March 26, 2024, the Company issued US\$33.3 million of Senior Secured Notes, bearing interest at 6.37% with principal repayment due at final maturity on March 26, 2030. The proceeds were used to settle US\$33.3 million of principal under the Company's existing Senior Secured Notes due on March 26, 2024. Interfor's Senior Secured Notes now have a weighted average interest rate of 5.46% with laddered maturities spanning 2025-2033.
- On February 1, 2024, the U.S. Department of Commerce issued its preliminary combined all others rate of 13.86% for its fifth administrative review covering shipments for the year ended December 31, 2022. The preliminary rate is subject to change until the final rate determinations, which are expected in mid-2024. At such time, the final combined rate will be applied to new lumber shipments. No adjustments have been recorded in the financial statements as of March 31, 2024 to reflect the preliminary all others duty rate announced.
- Interfor expensed \$7.5 million of duties in the quarter, representing the full amount of countervailing ("CV") and anti-dumping ("AD") duties incurred on shipments of softwood lumber from its Canadian operations to the U.S. at a combined rate of 8.05%. Interfor has cumulative duties of US\$560.0 million, or approximately \$10.77 per share on an after-tax basis, held in trust by U.S. Customs and Border Protection as at March 31, 2024. Except for US\$161.8 million recorded as a receivable in respect of overpayments arising from duty rate adjustments and the fair value of rights to duties acquired, Interfor has recorded the duty deposits as an expense.

# Outlook

North American lumber markets over the near term are expected to remain depressed as the economy continues to adjust to inflationary pressures, elevated interest rates, labour shortages and geo-political uncertainty, and industry-wide lumber production continues to adjust to match demand.

Interfor expects that over the mid-term, lumber markets will continue to benefit from favourable underlying supply and demand fundamentals. Positive demand factors include the advanced age of the U.S. housing stock, a shortage of available housing and various demographic factors, while growth in lumber supply is expected to be limited by extended capital project completion and ramp-up timelines, labour availability and constrained global fibre availability.

Interfor's strategy of maintaining a diversified portfolio of operations in multiple regions allows the Company to both reduce risk and maximize returns on capital over the business cycle. In the event of a sustained lumber market downturn, Interfor maintains flexibility to significantly reduce capital expenditures and working capital levels, and to proactively adjust its lumber production to match demand.

# **Financial and Operating Highlights**

		For the		
		Mar. 31	Mar. 31	Dec. 31
	Unit	2024	2023	2023
Financial Highlights <sup>1</sup>				
Total sales	\$MM	813.2	829.9	785.9
Lumber	\$MM	670.7	642.5	628.5
Logs, residual products and other	\$MM	142.5	187.4	157.4
Operating loss	\$MM	(80.9)	(36.3)	(174.2)
Net loss	\$MM	(72.9)	(41.3)	(169.0)
Net loss per share, basic	\$/share	(1.42)	(0.80)	(3.29)
Adjusted EBITDA <sup>2</sup>	\$MM	(22.3)	26.1	(51.4)
Adjusted EBITDA margin <sup>2</sup>	%	(2.7%)	3.1%	(6.5%)
Total assets	\$MM	3,426.3	3,695.1	3,400.3
Total debt	\$MM	980.7	946.2	897.7
Net debt <sup>2</sup>	\$MM	897.4	880.0	842.7
Net debt to invested capital <sup>2</sup>	%	34.7%	30.7%	32.8%
Annualized return on capital employed <sup>2</sup>	%	(9.1%)	(5.0%)	(28.0%)
Operating Highlights				
Lumber production	million fbm	1,069	1,031	1,102
U.S. South	million fbm	480	473	485
U.S. Northwest	million fbm	141	142	157
Eastern Canada	million fbm	288	250	275
B.C.	million fbm	160	166	185
Lumber sales	million fbm	1,100	1,004	1,046
Lumber - average selling price <sup>3</sup>	\$/thousand fbm	610	639	601
Key Statistics				
Benchmark lumber prices <sup>4</sup>				
SYP Composite	US\$ per mfbm	383	442	373
KD H-F Stud 2x4 9'	US\$ per mfbm	455	428	423
Eastern SPF Composite	US\$ per mfbm	489	474	461
Western SPF Composite	US\$ per mfbm	416	399	374
USD/CAD exchange rate <sup>5</sup>				
Average	1 USD in CAD	1.3486	1.3525	1.3624
Closing	1 USD in CAD	1.3550	1.3533	1.3226

## Notes:

- 1 Financial information presented for interim periods in this MD&A is prepared in accordance with IFRS and is unaudited.
- 2 Refer to the Non-GAAP Measures section of this MD&A for definitions and reconciliations of these measures to figures reported in the Company's unaudited condensed consolidated interim financial statements.
- 3 Gross sales including duties and freight.
- 4 Based on Random Lengths Benchmark Lumber Pricing.
- 5 Based on Bank of Canada foreign exchange rates.

# **Summary of First Quarter 2024 Financial Performance**

## Sales

Interfor recorded \$813.2 million of total sales, down 2.0% from \$829.9 million in the first quarter of 2023, driven by the sale of 1.1 billion board feet of lumber at an average price of \$610 per mfbm. Average selling price decreased \$29 per mfbm, or 4.5%, and lumber sales volume increased 96 million board feet, or 9.6%, as compared to the same guarter of 2023.

The decrease in the average selling price of lumber is due to lower prices for Southern Yellow Pine as compared to Q1'23, partially offset by marginal increases in the KD H-F Stud 2x4 9', Eastern SPF Composite, and Western SPF Composite benchmarks in Q1'24 as compared to Q1'23.

Sales generated from logs, residual products and other decreased by \$44.9 million or 24.0% in Q1'24 compared to Q1'23 due mainly to a decrease in volume of logs sold and a decrease in the average selling price of logs.

# **Operations**

Production costs increased by \$31.4 million, or 4.0%, compared to Q1'23, explained primarily by a 9.6% increase in lumber sales volume, a net \$8.1 million increase in the net realizable value provision for log and lumber inventories recorded in Q1'24 versus Q1'23 and inflationary impacts on costs. The increase is partially offset by lower stumpage rates in B.C. and Eastern Canada and decreased logging in the B.C. Coastal operations.

Lumber production of 1.1 billion board feet in Q1'24 was 38 million board feet higher than Q1'23. The increase was primarily driven by a decrease in market-related curtailments at the Eastern Canada operations and a decrease in project downtime at the U.S. South operations in Q1'24 compared to Q1'23, partially offset by the indefinite curtailment of the Philomath, OR sawmill and temporary curtailments at the B.C. operations in Q1'24.

Interfor expensed the full amount of CV and AD duty deposits levied on its Canadian shipments of softwood lumber into the U.S., which totaled \$7.5 million for Q1'24, down \$3.2 million from Q1'23. The decrease is due to the impact of the weakening Canadian Dollar on the long-term duty deposits receivable and lower cash deposit rates, partially offset by higher shipments to the U.S. from Canadian sawmills as compared to Q1'23.

Depreciation of plant and equipment was \$46.7 million in Q1'24, up 1.6 million from Q1'23, due primarily to increased production from the Eastern Canada operations. Depletion and amortization of timber, roads and other was 10.9 million, down 1.3 million from Q1'23, primarily due to decreased conventional logging on the B.C. Coast.

# Corporate and Other

Selling and administration expenses were \$19.8 million, up \$2.6 million from Q1'23 primarily related to a true up on payment of the 2023 short-term incentive compensation.

Long-term incentive compensation recovery was \$1.7 million in Q1'24, compared to an expense of \$2.6 million in Q1'23, primarily as a result of the impact of a 11.0% decrease in the price of Interfor common shares used to value share-based awards during Q1'24 compared to a 5.6% increase during Q1'23.

Finance costs increased to \$11.9 million in Q1'24 from \$10.9 million in Q1'23, primarily due to interest expense on higher borrowings, partially offset by higher interest income accrued on the long-term duties receivable.

Other foreign exchange loss was \$16.6 million in Q1'24 resulting primarily from the quarter-end revaluation of U.S. Dollar denominated short-term intercompany funding and U.S. Dollar cash held by Canadian operations. The foreign exchange loss of \$17.1 million recorded in the quarter on intercompany funding remains unrealized, and there was an offsetting gain recorded in Other comprehensive income (loss) for a net nil impact on Equity.

Other income of \$25.7 million in Q1'24 primarily related to net gains on the sale of Coastal B.C. forest tenures, partially offset by the change in the fair value of the minority interest in GreenFirst Forest Products Inc. ("GreenFirst"). Other expense of \$5.6 million in Q1'23 primarily related to the change in the fair value of the minority interest in GreenFirst, partially offset by net gains on the disposal of surplus property, plant and equipment and other.

# Income Taxes

The Company recorded an income tax recovery of \$10.8 million in Q1'24 at an effective tax rate of 13%, comprised of \$2.6 million current income tax expense and a \$13.4 million deferred tax recovery. The effective tax rate is lower than the statutory tax rate due to the tax effect of the appreciation of the U.S. Dollar on U.S. Dollar denominated short-term intercompany funding.

The Company recorded an income tax recovery of \$11.5 million in Q1'23 at an effective tax rate of 22%, comprised of a \$5.5 million current income tax recovery and a \$6.0 million deferred tax recovery.

# Net Earnings

The Company recorded a Net loss of \$72.9 million, or \$1.42 per share, compared to a Net loss of \$41.3 million, or \$0.80 per share in Q1'23. Operating margins and Net loss were impacted by lower average lumber prices and higher operating costs, partially offset by higher sales volumes.

# **Summary of Quarterly Results**

		2024 2023			2024 2023				2022	
	Unit	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	
Financial Performance <sup>1</sup>										
Total sales	\$MM	813.2	785.9	828.1	871.8	829.9	810.3	1,035.6	1,389.1	
Lumber	\$MM	670.7	628.5	667.1	723.2	642.5	656.3	837.8	1,190.8	
Logs, residual products and other	\$MM	142.5	157.4	161.0	148.6	187.4	154.0	197.8	198.3	
Operating earnings (loss)	\$MM	(80.9)	(174.2)	(21.1)	(20.8)	(36.3)	(114.8)	75.8	385.9	
Net earnings (loss)	\$MM	(72.9)	(169.0)	(42.4)	(14.1)	(41.3)	(72.2)	3.5	269.9	
Net earnings (loss) per share, basic	\$/share	(1.42)	(3.29)	(0.82)	(0.27)	(0.80)	(1.40)	0.06	4.92	
Adjusted EBITDA <sup>2</sup>	\$MM	(22.3)	(51.4)	31.9	41.9	26.1	(68.7)	129.5	428.6	
Adjusted EBITDA margin <sup>2</sup> Annualized return on capital	%	(2.7%)	(6.5%)	3.9%	4.8%	3.1%	(8.5%)	12.5%	30.9%	
employed <sup>2</sup>	%	(9.1%)	(28.0%)	(4.5%)	(1.1%)	(5.0%)	(13.8%)	5.6%	52.9%	
Shares outstanding - end of period	million	51.4	51.4	51.4	51.4	51.4	51.4	51.4	54.8	
Shares outstanding - weighted average	million	51.4	51.4	51.4	51.4	51.4	51.4	54.1	54.9	
Operating Performance										
Lumber production	million fbm	1,069	1,102	997	1,023	1,031	874	986	1,016	
U.S. South	million fbm	480	485	470	468	473	404	470	467	
U.S. Northwest	million fbm	141	157	162	165	142	135	159	163	
Eastern Canada	million fbm	288	275	247	249	250	212	198	212	
B.C.	million fbm	160	185	118	141	166	123	159	174	
Lumber sales	million fbm \$/thousand	1,100	1,046	1,008	1,116	1,004	939	1,064	1,082	
Lumber - average selling price <sup>3</sup>	fbm	610	601	661	649	639	699	800	1,104	
Key Statistics										
Benchmark lumber prices <sup>4</sup>										
SYP Composite	US\$ per mfbm	383	373	429	446	442	461	555	682	
KD H-F Stud 2x4 9'	US\$ per mfbm	455	423	474	452	428	461	627	891	
Eastern SPF Composite	US\$ per mfbm	489	461	510	474	474	498	657	938	
Western SPF Composite	US\$ per mfbm	416	374	412	372	399	420	550	837	
USD/CAD exchange rate <sup>5</sup>										
Average	1 USD in CAD	1.3486	1.3624	1.3414	1.3428	1.3525	1.3578	1.3056	1.2768	
Closing	1 USD in CAD	1.3550	1.3226	1.3520	1.3240	1.3533	1.3544	1.3707	1.2886	

## Notes:

- 1 Financial information presented for interim periods in this MD&A is prepared in accordance with IFRS and is unaudited.
- 2 Refer to the Non-GAAP Measures section of this MD&A for definitions and reconciliations of these measures to figures reported in the Company's unaudited condensed consolidated interim financial statements.
- 3 Gross sales including duties and freight.
- 4 Based on Random Lengths Benchmark Lumber Pricing.
- 5 Based on Bank of Canada foreign exchange rates.

The Company's quarterly financial trends are most impacted by volatility in market prices for lumber, seasonality in lumber demand, disruptions in the availability of freight, variability in log costs, fluctuations in the USD/CAD foreign currency exchange rate, temporary production curtailments and sawmill acquisitions, disposals and/or closures.

Lumber production and sales increased in Q4'22 with the acquisition of sawmills in Belledune, NB and Bathurst, NB. The production and sales increase was partially offset by the sale of the Acorn specialty sawmill in Q2'22, temporary market-related curtailments announced in October 2022, January 2023 and February 2024, temporary curtailment of a B.C. sawmill due to wildfires in Q3'23 and the indefinite curtailment of a U.S. Northwest sawmill in Q1'24. Asset impairments related to the U.S. Northwest operations and the Coastal B.C. settlement provision affected earnings in Q4'23.

The volatility of the Canadian Dollar against the U.S. Dollar also impacted results. A weaker Canadian Dollar increases the lumber sales realizations of Canadian operations, all else equal, and increases Net earnings of U.S. operations when translated to Canadian Dollars. A stronger Canadian Dollar has the opposite impacts.

# **Liquidity**

## **Balance Sheet**

Interfor's Net debt at March 31, 2024 was \$897.4 million, or 34.7% of invested capital, representing an increase of \$54.7 million from the level of Net debt at December 31, 2023.

As at March 31, 2024 the Company had net working capital of \$352.7 million and available liquidity of \$299.7 million, based on the available borrowing capacity under its \$600.0 million Revolving Term Line ("Term Line").

The Term Line and Senior Secured Notes are subject to financial covenants, including a net debt to total capitalization ratio and an EBITDA interest coverage ratio.

Management believes, based on circumstances known today, that Interfor has sufficient working capital and liquidity to fund operating and capital requirements for the foreseeable future.

		For the three me	onths ended
	Mar. 31	Dec. 31	Mar. 31
Millions of Dollars	2024	2023	2023
Net debt			
Net debt, period opening	\$842.7	\$777.7	\$720.4
Term Line net drawings	60.9	39.9	149.5
(Increase) decrease in cash and cash equivalents Foreign currency translation impact on U.S. Dollar denominated cash and cash	(27.6)	43.9	10.8
equivalents and debt	21.4	(18.8)	(0.7)
Net debt, period ending	\$897.4	\$842.7	\$880.0

On March 26, 2024, the Company issued US\$33.3 million of Series I Senior Secured Notes, bearing interest at 6.37% with principal repayment due at final maturity on March 26, 2030. The proceeds were used to settle US\$33.3 million of principal under the Company's existing Series C Senior Secured Notes due on March 26, 2024.

# Cash Flow from Operating Activities

The Company had a \$24.9 million cash outflow from operations before changes in working capital in Q1'24, compared to a \$29.9 million inflow in Q1'23. There was a net cash outflow from operations after changes in working capital of \$16.6 million in Q1'24, with \$8.3 million of cash released from operating working capital.

A focused effort to reduce log and lumber inventories contributed to the \$11.8 million inflow from inventories, while timing of payments contributed to the \$8.8 million outflow from trade accounts payable and provisions.

In Q1'23, \$84.6 million of cash was used for operations, driven by \$114.5 million of cash invested in operating working capital.

# Cash Flow from Investing Activities

Investing activities generated \$3.1 million of cashflow, with \$29.0 million in net proceeds on the sale of Coastal B.C. forest tenures and \$1.1 million in proceeds on disposal of property, plant and equipment and other, partially offset by \$26.5 million for additions to property, plant and equipment.

Discretionary mill improvements of \$15.8 million in Q1'24 were mainly focused on the multi-year rebuild of the Thomaston, GA sawmill.

In Q1'23, investing activities were \$58.1 million, with \$63.1 million for additions to property, plant and equipment, partially offset by \$4.1 million in proceeds on disposal of property, plant and equipment and other.

# Cash Flow from Financing Activities

The net cash inflow of \$41.1 million in Q1'24 resulted from \$60.9 million in Term Line net drawings and the issuance of US\$33.3 million of Senior Secured Notes, partially offset by US\$33.3 million in repayments of Senior Secured Notes, interest payments of \$13.9 million, and lease liability payments of \$5.9 million.

The net cash inflow of \$131.9 million in Q1'23 resulted from \$149.5 million in Term Line net drawings, partially offset by interest payments of \$13.1 million and lease liability payments of \$4.5 million.

# **Capital Resources**

The following table summarizes Interfor's credit facilities and availability as of March 31, 2024:

	Revolving Term	Senior Secured	
Millions of Dollars	Line	Notes	Total
Available line of credit and maximum borrowing available	\$600.0	\$655.5	\$1,255.5
Less:			
Drawings	325.2	655.5	980.7
Outstanding letters of credit included in line utilization	58.4	-	58.4
Unused portion of facility	\$216.4	\$ -	216.4
Add:			
Cash and cash equivalents			83.3
Available liquidity at March 31, 2024			\$299.7

Interfor's Term Line matures in December 2026 and its Senior Secured Notes have maturities in the years 2025-2033.

As of March 31, 2024, the Company had commitments for capital expenditures totaling \$48.8 million for both maintenance and discretionary capital projects.

# **Transactions between Related Parties**

Other than transactions in the normal course of business with key management personnel and directors, the Company had no transactions between related parties in the three months ended March 31, 2024.

# **Off-Balance Sheet Arrangements**

The Company has off-balance sheet arrangements which include letters of credit and surety performance and payment bonds, primarily for timber purchases and AD and CV duty deposits. At March 31, 2024, such instruments aggregated \$122.9 million (December 31, 2023 - \$123.1 million).

Off-balance sheet arrangements have not had, and are not reasonably likely to have, any material impact on the Company's current or future financial condition, results of operations or cash flows.

# **Financial Instruments and Other Instruments**

The Company did not enter into any foreign exchange contracts, interest rate derivatives contracts or lumber futures contracts in Q1'24 or Q1'23.

# **Outstanding Shares**

As of May 9, 2024, Interfor had 51,446,803 common shares issued and outstanding. These common shares are listed on the Toronto Stock Exchange under the symbol IFP.

As of May 9, 2024, there were 532,974 stock options outstanding with exercise prices ranging from \$9.78 to \$37.68 per common share.

On November 8, 2023, the Company announced a renewal of its normal course issuer bid ("NCIB") commencing on November 13, 2023 and ending on November 12, 2024, for the purchase of up to 5,100,812 common shares. No common shares under this NCIB were purchased in 2023 and the first three months of 2024.

On November 3, 2022, the Company announced a renewal of its NCIB commencing on November 11, 2022 and ending on November 10, 2023, for the purchase of up to 5,105,002 common shares. No common shares under this NCIB were purchased in 2022 and 2023.

# **Controls and Procedures**

There have been no changes in the Company's internal controls over financial reporting during the three months ended March 31, 2024, that have materially affected, or are reasonably likely to materially affect, such controls.

# **Critical Accounting Estimates**

There were no significant changes to the Company's critical accounting estimates during the quarter ended March 31, 2024. Interfor's critical accounting estimates are described in its MD&A for the year ended December 31, 2023, filed under the Company's profile on <a href="https://www.sedarplus.ca">www.sedarplus.ca</a>.

# **Accounting Policy Changes**

Several new standards, and amendments to existing standards and interpretations, were not yet effective for the quarter ended March 31, 2024, and have not been applied in preparing the Company's unaudited condensed consolidated interim financial statements. None of these are expected to have a significant effect on future financial statements.

# **Non-GAAP Measures**

This MD&A makes reference to the following non-GAAP measures: EBITDA, Adjusted EBITDA, Adjusted EBITDA margin, Net debt to invested capital and Annualized return on capital employed which are used by the Company and certain investors to evaluate operating performance and financial position. These non-GAAP measures do not have any standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other issuers.

The following table provides a reconciliation of these non-GAAP measures to figures as reported in the Company's audited consolidated financial statements (unaudited for interim periods) prepared in accordance with IFRS:

	F	or the three mo		
	Mar. 31	Mar. 31	Dec. 31	
Millions of Dollars except number of shares and per share amounts	2024	2023	2023	
Adjusted EBITDA				
Net loss	\$(72.9)	\$(41.3)	\$(169.0	
Add:	, ,	,		
Depreciation of plant and equipment	46.7	45.1	48.9	
Depletion and amortization of timber, roads and other	10.9	12.2	11.4	
Finance costs	11.9	10.9	10.0	
Income tax recovery	(10.8)	(11.5)	(66.4	
EBITDA	(14.2)	15.4	(164.5	
Add:				
Long-term incentive compensation expense (recovery)	(1.7)	2.6	4.0	
Other foreign exchange loss (gain)	16.6	-	(15.0	
Other expense (income) excluding business interruption insurance	(25.7)	6.5	65.6	
Asset write-downs and restructuring costs	2.7	1.6	57.	
Adjusted EBITDA	\$(22.3)	\$26.1	\$(51.4	
Sales	\$813.2	\$829.9	\$785.9	
Adjusted EBITDA margin	(2.7%)	3.1%	(6.5%	
Net debt to invested capital				
Net debt				
Total debt	\$980.7	\$946.2	\$897.	
Cash and cash equivalents	(83.3)	(66.2)	(55.0	
Total net debt	\$897.4	\$880.0	\$842.	
Invested capital				
Net debt	\$897.4	\$880.0	\$842.7	
Shareholders' equity	1,689.7	1,985.2	1,730.4	
Total invested capital	\$2,587.1	\$2,865.2	\$2,573.	
Net debt to invested capital <sup>1</sup>	34.7%	30.7%	32.8%	
Annualized return on capital employed				
Net loss	\$(72.9)	\$(41.3)	\$(169.0	
Add:	4(, =13)	Ψ(12.5)	4(203.0	
Finance costs	11.9	10.9	10.0	
Income tax recovery	(10.8)	(11.5)	(66.4	
Loss before income taxes and finance costs	\$(71.8)	\$(41.9)	\$(224.8	
Capital employed	13 - 7	1 7		
Total assets	\$3,426.3	\$3,695.1	\$3,400.	
Current liabilities	(332.3)	(343.0)	(336.2	
Less:	(	( /	(	
Current portion of long-term debt	45.2	52.4	44.	
Current portion of lease liabilities	20.5	14.8	17.	
Capital employed, end of period	\$3,159.7	\$3,419.3	\$3,125.	
Capital employed, beginning of period	3,125.4	3,316.0	3,293.	
Average capital employed	\$3,142.6	\$3,367.7	\$3,209.	
Loss before income taxes and finance costs divided by average capital employed	(2.3%)	(1.2%)	(7.0%	
Annualization factor	4.0	4.0	4.	
Annualized return on capital employed	(9.1%)	(5.0%)	(28.0%	

Note 1: Net debt to invested capital as of the period end.

# Risks and Uncertainties

The Company is exposed to many risks and uncertainties in conducting its business including, but not limited to: availability and cost of logs; competition; currency exchange sensitivity; environment; government regulation; health and safety; Indigenous reconciliation; information technology and cyber security; labour availability; logistics availability and cost; natural and man-made disasters and climate change; price volatility; residual fibre revenue; softwood lumber trade; and tax exposures. These risks and uncertainties are described in the Company's MD&A for the year ended December 31, 2023, filed under the Company's profile on <a href="https://www.sedarplus.ca">www.sedarplus.ca</a>.

# **Additional Information**

Additional information relating to the Company and its operations, including the Company's Annual Information Form, can be found on its website at <a href="https://www.interfor.com">www.interfor.com</a> and on SEDAR+ at <a href="https://www.sedarplus.ca">www.sedarplus.ca</a>.



## **CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS** For the three months ended March 31, 2024 and 2023 (unaudited)

Basic (note 11)

Diluted (note 11)

**Comprehensive loss** 

(millions of Canadian Dollars except per share amounts)	Three Months Mar. 31, 2024	Three Months Mar. 31, 2023
Sales (note 12)	\$ 813.2	\$ 829.9
Costs and expenses:		
Production	808.2	776.8
Selling and administration	19.8	17.2
Long-term incentive compensation expense (recovery)	(1.7)	2.6
U.S. countervailing and anti-dumping duty deposits (note 14)	7.5	10.7
Depreciation of plant and equipment (note 8)	46.7	45.1
Depletion and amortization of timber, roads and other (note 8)	10.9	12.2
· · · · · · · · · · · · · · · · · · ·	891.4	864.6

Operating loss before asset write-downs and restructuring costs	(78.2)	(34.7)
Asset write-downs and restructuring costs	2.7	1.6
Operating loss	(80.9)	(36.3)
Finance costs (note 9)	(11.9)	(10.9)
Other foreign exchange loss	(16.6)	-
Other income (expense) (note 10)	25.7	(5.6)
	(2.8)	(16.5)
Loss before income taxes	(83.7)	(52.8)
Income tax expense (recovery):		
Current	2.6	(5.5)
Deferred	(13.4)	(6.0)
	(10.8)	(11.5)
Net loss	\$ (72.9)	\$ (41.3)

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the three months ended March 31, 2024 and 2023 (unaudited) (millions of Canadian Dollars) **Three Months** Three Months Mar. 31, 2024 Mar. 31, 2023 Net loss

\$ (72.9)	\$ (41.3)
2.6	0.6
29.5	(1.5)
32.1	(0.9)
	2.6 29.5

See accompanying notes to consolidated financial statements.

\$ (1.42)

\$ (1.42)

\$ (40.8)

\$ (0.80)

\$ (0.80)

\$ (42.2)



## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

For the three months ended March 31, 2024 and 2023 (unaudited) (millions of Canadian Dollars) Three Months Three Months Mar. 31, 2024 Mar. 31, 2023 Cash provided by (used in): Operating activities: Net loss \$ (72.9) \$ (41.3) Items not involving cash: Depreciation of plant and equipment (note 8) 46.7 45.1 Depletion and amortization of timber, roads and other (note 8) 10.9 12.2 Deferred income tax recovery (13.4)(6.0)Current income tax expense (recovery) 2.6 (5.5)Finance costs (note 9) 11.9 10.9 Other assets (0.4)0.1 Reforestation liability 3.1 4.8 Provisions and other liabilities (1.2)2.5 Stock option vesting (note 7) 0.1 0.2 Write-down of plant and equipment 1.5 1.1 Unrealized foreign exchange loss 0.2 10.7 Other expense (income) (note 10) (25.7)5.6 Income taxes refunded (paid) (0.4)1.6 (24.9)29.9 Cash generated from (used in) operating working capital: Trade accounts receivable and other 1.8 (53.9)Inventories 11.8 (32.5)Prepayments 3.5 3.6 Trade accounts payable and provisions (8.8)(31.7)(16.6)(84.6)Investing activities: Additions to property, plant and equipment (26.5)(63.1)Recoveries from (additions to) roads and bridges 0.5 (0.5)Acquisitions, net of cash acquired 0.5 Proceeds on disposal of property, plant, equipment and other 1.1 4.1 Net proceeds related to B.C. Coast monetization (note 10) 29.0 Net proceeds from (additions to) deposits and other assets (1.0)0.9 3.1 (58.1)Financing activities: Issuance of share capital, net of expenses (note 7) 0.1 Interest payments (13.9)(13.1)Lease liability payments (5.9)(4.5)Debt refinancing costs (0.1)Revolving Term Line net drawings (note 6) 60.9 149.5

See accompanying notes to consolidated financial statements.

Foreign exchange gain (loss) on cash and cash equivalents

Additions to Senior Secured Notes (note 6)

held in a foreign currency

Increase (decrease) in cash

Repayments of Senior Secured Notes (note 6)

Cash and cash equivalents, beginning of period

Cash and cash equivalents, end of period

131.9

(0.6)

77.6

(11.4)

\$ 66.2

45.3

41.1

0.7

28.3

55.0

83.3

(45.3)



# CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

March 31, 2024 and December 31, 2023 (unaudited)

(millions of Canadian Dollars)	Mar. 31, 2024	Dec. 31, 2023
Assets		
Current assets:		
Cash and cash equivalents	\$ 83.3	\$ 55.0
Trade accounts receivable and other	184.5	184.4
Income tax receivable	64.3	68.4
Inventories (note 5)	329.2	339.2
Prepayments	23.7 685.0	26.9 673.9
Employee future benefits	17.8	15.5
Deposits and other assets (notes 13 and 14)	281.6	274.6
Right of use assets	40.4	37.1
Property, plant and equipment	1,610.0	1,612.9
Roads and bridges	31.9	35.9
Timber licences	168.6	170.4
Goodwill and other intangible assets	584.4	574.7
Deferred income taxes	6.6	5.3
	\$ 3,426.3	\$ 3,400.3
Liabilities and Shareholders' Equity Current liabilities:		
Trade accounts payable and provisions (note 10)	\$ 250.3	\$ 258.9
Current portion of long-term debt (note 6)	45.2	44.1
Reforestation liability Lease liabilities	16.1	15.8
Income taxes payable	20.5 0.2	17.2 0.2
Theome taxes payable	332.3	336.2
Reforestation liability	31.5	28.4
Lease liabilities	22.5	23.1
Long-term debt (note 6)	935.5	853.6
Employee future benefits	11.2	11.3
Provisions and other liabilities (note 10)	48.8	54.6
Deferred income taxes	354.8	362.7
Equity:		
Share capital (note 7) Contributed surplus	408.9	408.9
Translation reserve	6.3 175.0	6.2 145.5
Retained earnings	1,099.5	1,169.8
	1,689.7	1,730.4
	\$ 3,426.3	\$ 3,400.3

 $\hbox{U.S countervailing and anti-dumping duty deposits (note 14)}.$ 

See accompanying notes to consolidated financial statements.

Approved on behalf of the Board of Directors:

"*L. Sauder"* Director "T.V. Milroy" Director



# CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the three months ended March 31, 2024 and 2023 (unaudited)

(millions of Canadian Dollars)	Share Capital	Contributed Surplus	Translation Reserve	Retained Earnings	Total
Balance at December 31, 2023	\$ 408.9	\$ 6.2	\$ 145.5	\$ 1,169.8	\$ 1,730.4
Net loss:	-	-	-	(72.9)	(72.9)
Other comprehensive income: Foreign currency translation differences for foreign					
operations, net of tax	-	-	29.5	-	29.5
Defined benefit plan actuarial gain, net of tax	-	-	-	2.6	2.6
Contributions and distributions:					
Stock option vesting (note 7)	-	0.1	-	-	0.1
Balance at March 31, 2024	\$ 408.9	\$ 6.3	\$ 175.0	\$ 1,099.5	\$ 1,689.7
Balance at December 31, 2022	\$ 408.7	\$ 5.5	\$ 175.9	\$ 1,437.0	\$ 2,027.1
Net loss:	-	-	-	(41.3)	(41.3)
Other comprehensive income (loss): Foreign currency translation differences for foreign					
operations, net of tax	-	-	(1.5)	-	(1.5)
Defined benefit plan actuarial gain, net of tax	-	-	-	0.6	0.6
Contributions and distributions:					
Share issuance, net of expenses (note 7)	0.1	-	-	-	0.1
Stock option vesting (note 7)	-	0.2	-	-	0.2
Balance at March 31, 2023	\$ 408.8	\$ 5.7	\$ 174.4	\$ 1,396.3	\$ 1,985.2

See accompanying notes to consolidated financial statements.

Notes to Unaudited Condensed Consolidated Interim Financial Statements (Tabular amounts expressed in millions except number of shares and per share amounts) Three months ended March 31, 2024 and 2023 (unaudited)

#### 1. Nature of operations:

Interfor Corporation and its subsidiaries (the "Company" or "Interfor") produce wood products in Canada and the United States for sale to markets around the world.

Interfor Corporation exists under the *Business Corporations Act* (British Columbia) with shares listed on the Toronto Stock Exchange. Its head office, principal address and records office are located at 1600 – 4720 Kingsway, Burnaby, British Columbia, Canada, V5H 4N2.

These unaudited condensed consolidated interim financial statements as at and for the three months ended March 31, 2024 and 2023 comprise the accounts of Interfor Corporation and its subsidiaries.

## 2. Basis of Preparation:

## (a) Statement of compliance:

These financial statements, including comparatives, have been prepared in accordance with IAS 34 *Interim Financial Reporting* using accounting policies consistent with IFRS Accounting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB"). These financial statements do not include all the information required for annual financial statements and should be read in conjunction with the Company's annual consolidated financial statements for the year ended December 31, 2023.

These financial statements were approved by Interfor's Board of Directors on May 9, 2024.

#### (b) Basis of measurement:

These financial statements are prepared on the historical cost basis except for the following items in the Statements of Financial Position:

- (i) Liabilities for cash-settled share-based compensation arrangements are measured at fair value at each reporting date;
- (ii) Equity-settled share-based compensation expense is measured at fair value at the grant date;
- (iii) Employee benefit plan assets and liabilities are recognized as the net of the fair value of the plan assets and the present value of the benefit obligations on a plan by plan basis;
- (iv) Reforestation obligations, lease liabilities and certain other provisions are measured at the discounted value of expected future cash flows; and
- $(v) \ \ \text{The minority interest in GreenFirst Forest Products Inc. (``GreenFirst'') is measured at fair value at each reporting date.}$

The functional and presentation currency of the parent company is the Canadian Dollar.

## (c) Critical accounting estimates:

There were no significant changes to the Company's critical accounting estimates during the quarter ended March 31, 2024. Interfor's critical accounting estimates are described in its financial statements for the year ended December 31, 2023, filed under the Company's profile on <a href="https://www.sedarplus.ca">www.sedarplus.ca</a>.

## 3. Material accounting policies:

These financial statements have been prepared using the material accounting policies and methods of computation consistent with those applied in the Company's audited December 31, 2023 annual consolidated financial statements, which are available on www.sedarplus.ca.

A number of new standards, and amendments to standards and interpretations, are not yet effective for the quarter ended March 31, 2024, and have not been applied in preparing these financial statements. None of these are expected to have a significant effect on future financial statements.

## 4. Seasonality of operating results:

Quarterly operating results of the Company reflect the seasonality of its operations and markets. Sawmill operations are dependent on the availability of logs from our logging operations and our suppliers, which may be impacted by seasonal weather conditions and extreme weather events, including hurricanes and wildfires. In addition, the market demand for lumber and related products is generally lowest in the winter season due to reduced construction and renovation activities.

## 5. Inventories:

	Mar. 3	1, 2024	Dec. 3	1, 2023
Lumber and other wood products	\$	183.4	\$	191.0
Logs		91.0		93.1
Logs Other		54.8		55.1
	\$	329.2	\$	339.2

Inventory cost includes production costs, depreciation of plant and equipment, and depletion and amortization of timber, roads and other. The inventory write-down to record inventory at the lower of cost and net realizable value at March 31, 2024 was \$41.8 million (December 31, 2023 - \$55.5 million).

Notes to Unaudited Condensed Consolidated Interim Financial Statements (Tabular amounts expressed in millions except number of shares and per share amounts) Three months ended March 31, 2024 and 2023 (unaudited)

## 6. Borrowings:

March 31, 2024	R€	evolving Term Line	S	Senior Secured Notes	Total
Available line of credit	\$	600.0	\$	655.5	\$ 1,255.5
Drawings		325.2		655.5	980.7
Outstanding letters of credit		58.4		-	58.4
Unused portion of Revolving Term Line	\$	216.4	\$	-	\$ 216.4
	R	evolving Term	9	Senior Secured	
December 31, 2023		Line		Notes	Total
Available line of credit	\$	600.0	\$	639.8	\$ 1,239.8
Drawings		257.9		639.8	897.7
Outstanding letters of credit		57.4		-	57.4
Unused portion of Revolving Term Line	\$	284.7	\$	-	\$ 284.7
Minimum principal amounts due on long-term debt are as follows:  Twelve months ending					
March 31, 2025					\$ 45.2
March 31, 2026					45.2
March 31, 2027					325.2
March 31, 2028					83.0
March 31, 2029 Thereafter					83.0 399.1
mercuitei					\$

Reconciliation of movements in borrowings to cash flows arising from financing activities:

	Three Months Mar. 31, 2024		Months 1, 2023
Drawings at opening	\$ 897.7	\$	797.9
Revolving Term Line net drawings	60.9	•	149.5
Additions to Senior Secured Notes	45.3		-
Repayments of Senior Secured Notes	(45.3)		-
Effects of changes in foreign exchange rate	22.1		(1.2)
Drawings at March 31	\$ 980.7	\$	946.2

# (a) Revolving Term Line:

The Revolving Term Line (the "Term Line") may be drawn in either CAD\$ or US\$ advances, and bears interest at bank prime plus a margin or, at the Company's option, at rates for Bankers' Acceptances or SOFR based loans plus a margin, and in all cases dependent upon a financial ratio of net debt to total capitalization. The Term Line matures on December 17, 2026.

The Term Line is secured by a general security agreement and mortgage security on certain of the Company's Canadian assets and is subject to certain financial covenants including a maximum ratio of net debt to total capitalization. As at March 31, 2024, Interfor was fully in compliance with all covenants relating to the Term Line.

As at March 31, 2024, including letters of credit, the Term Line was drawn by US\$268.8 million (December 31, 2023 - US\$223.8 million), revalued at the quarter-end exchange rate to \$364.3 million (December 31, 2023 - \$296.0 million) and \$19.3 million (December 31, 2023 - \$19.3 million), for total borrowings of \$383.6 million (December 31, 2023 - \$315.3 million).

The US dollar drawings under the Term Line have been designated as a hedge against the Company's investment in its U.S. operations and unrealized foreign exchange losses of \$6.4 million in the first quarter, 2024 (Quarter 1, 2023 – gains of \$0.7 million) arising on their revaluation were recognized in Foreign currency translation differences in Other comprehensive income (loss).

Notes to Unaudited Condensed Consolidated Interim Financial Statements (Tabular amounts expressed in millions except number of shares and per share amounts) Three months ended March 31, 2024 and 2023 (unaudited)

## 6. Borrowings (continued):

## (b) Senior Secured Notes:

As at March 31, 2024, the Company's Senior Secured Notes consisted of the following:

	Mar. 31, 2024	Dec. 31, 202	23
Series C (US\$66,666,667) bearing interest at 4.17%	\$ 90.3	\$ 132	2.3
Series D (US\$45,550,000) bearing interest at 4.95%	61.7	60	).2
Series E (US\$38,200,000) bearing interest at 4.82%	51.8	50	).5
Series F (US\$50,000,000) bearing interest at 3.34%	67.8	66	5.1
Series G (US\$50,000,000) bearing interest at 3.25%	67.8	66	i.1
Series H (US\$200,000,000) bearing interest at 7.06%	271.0	264	.6
Series I (US\$33,333,333) bearing interest at 6.37%	45.1		-
	\$ 655.5	\$ 639	8.6

The Senior Secured Notes have a weighted average fixed interest rate of 5.46% and maturities from March 26, 2025 to December 26, 2033.

The Senior Secured Notes are secured by a general security agreement and mortgage security on certain of the Company's Canadian assets and is subject to certain financial covenants including a maximum ratio of net debt to total capitalization. As at March 31, 2024, Interfor was fully in compliance with all covenants relating to the Senior Secured Notes.

On March 26, 2024, the Company issued US\$33.3 million of Series I Senior Secured Notes, bearing interest at 6.37% with principal repayment due at final maturity on March 26, 2030. The proceeds were used to settle US\$33.3 million of principal under the Company's existing Series C Senior Secured Notes due on March 26, 2024.

The Senior Secured Notes have been designated as a hedge against the Company's investment in its U.S. operations and unrealized foreign exchange losses of \$15.7 million in the first quarter, 2024 (Quarter 1, 2023 – gains of \$0.5 million) arising on their revaluation were recognized in Foreign currency translation differences in Other comprehensive income (loss).

At March 31, 2024, the fair value of the Company's Long-term debt was less than its carrying value by \$12.2 million (December 31, 2023 - \$2.4 million) measured based on the level 2 of the fair value hierarchy.

## 7. Share capital:

The transactions in share capital are described below:

	Number	Amount	tributed Surplus
Balance, December 31, 2022	51,434,895	\$ 408.7	\$ 5.5
Exercise of stock options	10,908	0.2	(0.1)
Stock option vesting	=	-	0.8
Balance, December 31, 2023	51,445,803	\$ 408.9	\$ 6.2
Exercise of stock options	1,000	-	-
Stock option vesting	=	-	0.1
Balance, March 31, 2024	51,446,803	\$ 408.9	\$ 6.3

On November 3, 2022, the Company announced a renewal of its normal course issuer bid ("NCIB") commencing on November 11, 2022 and ending on November 10, 2023, for the purchase of up to 5,105,002 common shares. No common shares under this NCIB were purchased in 2022 and 2023.

On November 8, 2023, the Company announced a renewal of its NCIB commencing on November 13, 2023 and ending on November 12, 2024, for the purchase of up to 5,100,812 common shares. No common shares under this NCIB were purchased in 2023 and the first three months of 2024.

# 8. Depreciation, depletion and amortization:

Depreciation, depletion and amortization by function is as follows:

	Three Months	Three Months
	Mar. 31, 2024	Mar. 31, 2023
Production	\$ 57.1	\$ 56.9
Selling and administration	0.5	0.4_
	\$ 57.6	\$ 57.3

Notes to Unaudited Condensed Consolidated Interim Financial Statements (Tabular amounts expressed in millions except number of shares and per share amounts) Three months ended March 31, 2024 and 2023 (unaudited)

#### 9. Finance costs:

	Three Months Mar. 31, 2024	Three Months Mar. 31, 2023	
Interest expense on:	•	,	
Borrowings	\$ 14.5	\$ 12.8	
Lease liabilities	0.5	0.3	
Pension obligations	0.7	0.8	
Duty deposits and other	1.9	0.6	
Interest revenue from:			
Duty deposits and other	(5.6)	(3.3)	
Pension assets	(0.6)	(0.8)	
Unwind of discount on provisions	0.3	0.3	
Amortization of deferred finance costs	0.2	0.2	
	\$ 11.9	\$ 10.9	

## 10. Other income (expense):

	Three Month Mar. 31, 202	
Net gains related to B.C. Coast monetization	\$ 31.	2 \$ -
Change in fair value of minority interest in GreenFirst	(5.4	(7.7)
Net gains (losses) on disposal of property, plant and equipment and other	(0.1	1.3
Business interruption insurance	-	- 0.8
	\$ 25.	7 \$ (5.6)

In the first quarter, 2024, the Company sold Coastal B.C. forest tenures totalling approximately 205,000 cubic metres of allowable annual cut ("AAC") and related assets and liabilities for proceeds of \$31.5 million and a gain of \$31.2 million. Interfor held approximately 1,187,000 cubic metres of AAC for disposition at March 31, 2024, subject to approvals from the Ministry of Forests. At March 31, 2024, the remaining balance of the provision related to the settlement of certain contractual obligations in order to facilitate the monetization of the Coastal B.C. operations was \$59.5 million (December 31, 2023 - \$62.0 million). The provision is recorded in Trade accounts payable and provisions and Provisions and other liabilities on the Statements of Financial Position.

## 11. Net loss per share:

Net loss per share is calculated utilizing the treasury stock method for determining the dilutive effect of options issued. The reconciliation of the numerator and denominator is determined as follows:

_	Three I	Months Mar. 31 202	24	Three I	Months Mar. 31 202	3
		Weighted average number			Weighted average number	
	Net loss	of shares	Per share	Net loss	of shares	Per share
Issued shares at December 31		51,445,803			51,434,895	
Effect of shares issued		363			3,272	
Basic loss per share	\$ (72.9)	51,446,166	\$ (1.42)	\$ (41.3)	51,438,167	\$ (0.80)
Effect of dilutive securities:						
Stock options		83,498			109,807	
Diluted loss per share	\$ (72.9)	51,446,166*	\$ (1.42)	\$ (41.3)	51,438,167*	\$ (0.80)

<sup>\*</sup> As the addition of stock options to the total shares outstanding has an anti-dilutive impact on the diluted loss per share calculation, those stock options have not been included in the total shares outstanding for purposes of calculating diluted loss per share.

## 12. Segmented information:

The Company manages its business as a single operating segment, being solid wood products. The Company harvests and purchases logs which are sorted by species, size and quality and then either manufactured into lumber and other wood products at the Company's operations or sold. All operations are located in British Columbia, Quebec, Ontario and New Brunswick in Canada and the Northwest and South regions of the U.S.

Sales by market are as follows:

	Three Months Mar. 31, 2024	Months 1, 2023
United States	\$ 655.1	\$ 621.2
Canada	139.2	191.1
Japan	6.9	4.9
Other export	6.5	5.8
China/Taiwan	5.5	6.9
	\$ 813.2	\$ 829.9

Notes to Unaudited Condensed Consolidated Interim Financial Statements (Tabular amounts expressed in millions except number of shares and per share amounts) Three months ended March 31, 2024 and 2023 (unaudited)

## 12. Segmented information (continued):

Sales by product line are as follows:

	Three Months Mar. 31, 2024	Three Months Mar. 31, 2023
Lumber and other wood products	\$ 698.6	\$ 670.2
Wood chips and other by-products	75.9	80.3
Logs	34.1	70.7
Other	4.6	8.7
	\$ 813.2	\$ 829.9

#### 13. Financial instruments:

IFRS 13 Fair Value Measurement requires classification of financial instruments within a hierarchy that prioritizes the inputs to fair value measurement.

The three levels of the fair value hierarchy are:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 Inputs other than quoted prices that are observable for the asset or liability, directly or indirectly;
- Level 3 Inputs that are not based on observable market data.

The following table summarizes Interfor's financial instruments measured at fair value at March 31, 2024 and December 31, 2023, and shows the level within the fair value hierarchy in which the financial instruments have been classified:

	Fair Value Hierarchy Level		Months 31, 2024		Months 1, 2023
Financial assets measured at fair value Investment in GreenFirst	Level 1	<b>#</b>	21.0	<b>#</b>	27.2
U.S. countervailing and anti-dumping duty deposits	Level 3	<b>Þ</b>	21.8 247.2	Þ	27.2 238.4
o.o. countervalining and artic dumping daty deposits	Ecvel 3	\$	269.0	\$	265.6

The fair values of other financial instruments approximate their carrying values due to their short-term nature.

As at March 31, 2024, the Company had no outstanding obligations under derivative financial instruments.

## 14. U.S. countervailing and anti-dumping duty deposits:

In late 2016, a petition was filed by the U.S. Lumber Coalition and other petitioners seeking countervailing ("CV") and anti-dumping ("AD") duties on Canadian softwood lumber imports to the U.S. On January 6, 2017, a preliminary determination was announced by the U.S. International Trade Commission ("ITC") that there was reasonable indication that the U.S. industry is materially injured by imports of softwood lumber products from Canada and the U.S Department of Commerce ("DoC") imposed duties on Canadian shipments of softwood lumber into the U.S.

CV duties were imposed from April 28, 2017 until August 26, 2017 and from December 28, 2017 onwards. AD duties were imposed from June 30, 2017 through December 26, 2017 and from December 28, 2017 onwards.

Notes to Unaudited Condensed Consolidated Interim Financial Statements (Tabular amounts expressed in millions except number of shares and per share amounts) Three months ended March 31, 2024 and 2023 (unaudited)

## 14. U.S. countervailing and anti-dumping duty deposits (continued):

The following table summarizes the cash deposit rates that were in effect and the preliminary and final revised rates by period:

Year ended December 31			Cash deposit	
			rates in effect	Final rates
First administrative review - 2017 - Combined AD & CV rates			20.23%	8.83%
First administrative review - 2018 - Combined AD & CV rates			20.23%	8.99%
Second administrative review - 2019 - Combined AD & CV rates			20.23%	17.91%
		Cook domosik	Caab damaaik	
		Cash deposit	Cash deposit	
		rates in effect	rates in effect	-· · ·
		Jan to Nov	Dec	Final rates
Third administrative review – 2020 - Combined AD & CV rates		20.23%	8.99%	8.59%
Fourth administrative review – 2021 - Combined AD & CV rates		8.99%	17.90%	8.05%
	Cash danssit	Cook donosit	Cook donocit	
	Cash deposit rates in effect	Cash deposit rates in effect	Cash deposit rates in effect	Due line in em.
Fifth a desimilative version. 2022	Jan 1 to Jan 9			Preliminary
Fifth administrative review - 2022	Jan 1 to Jan 9	Jan 10 to Aug 8	Aug 9 to Dec 31	rates
AD	11.59%	11.59%	4.76%	7.15%
CV	6.31%	6.32%	3.83%	6.71%
Total	17.90%	17.91%	8.59%	13.86%
				_
	Cash deposit	Cash deposit	Cash deposit	
	rates in effect	rates in effect	rates in effect	
Sixth administrative review - 2023	Jan 1 to Jul 31	Aug 1 to Sep 12	Sep 13 onwards	Final rates
AD	4.76%	6.20%	6.26%	Pending review
CV	3.83%	1.79%	1.79%	Pending review
Total	8.59%	7,99%	8.05%	Pending review

On February 1, 2024, the DoC issued its preliminary revised CV and AD duty rates based on completion of its fifth administrative review of shipments for the year ended December 31, 2022. Final rate determinations are expected to be published in mid-2024. At such time, the final rates determined and published for 2022 will be applied to new lumber shipments.

Duties paid by period and held in trust by U.S. Customs and Border Protection are as follows:

2017	\$ 18.4
2018	42.0
2019	33.8
2020	39.8
2021	36.5
2022	97.2
2023	37.1
2024	10.4
Acquired rights to duty deposits	244.8
	\$ 560.0

Interfor has recorded the duty deposits as an expense, with the exception of the following amounts recorded as a long-term receivable in Deposits and other assets on the Statements of Financial Position:

	Mar. 31, 2024				Dec. 31, 2023		
		USD		CAD	USD		CAD
Overpayment of duties per DoC administrative reviews							
initially expensed in the Statement of Earnings:							
First administrative review	\$	33.0	\$	42.7	\$ 33.0	\$	42.7
Second administrative review		3.2		4.3	3.2		4.3
Third administrative review		19.6		26.1	19.6		26.1
Fourth administrative review		5.0		6.3	5.0		6.3
Purchase price for acquired duty deposits		101.0		131.2	101.0		131.2
Revaluation to the quarter-end exchange rate		-		8.7	-		3.5
Duties recognized as duty deposits receivable		161.8		219.3	161.8		214.1
Interest recognized on duty deposits receivable		20.7		27.9	18.5		24.3
	\$	182.5	\$	247.2	\$ 180.3	\$	238.4

Interfor is of the view that the DoC's positions are without merit and politically driven. As such, Interfor intends to defend its position through various appeals processes, in conjunction with the Canadian provincial and federal governments.

The final amount and effective date of countervailing and anti-dumping duties that may be assessed on Canadian softwood lumber exports to the U.S. cannot be determined at this time and will depend on decisions yet to be made by any reviewing courts, United States-Mexico-Canada Agreement or World Trade Organization panels to which the DoC and ITC determinations may be appealed.

Notes to Unaudited Condensed Consolidated Interim Financial Statements (Tabular amounts expressed in millions except number of shares and per share amounts) Three months ended March 31, 2024 and 2023 (unaudited)



Interfor Corporation Metrotower II 1600 – 4720 Kingsway Burnaby, B.C. Canada V5H 4N2

Telephone: (604) 422-3400 Fax: (604) 757-4214

Richard Pozzebon, Executive Vice President and Chief Financial Officer Contact:

Web Site: www.interfor.com